



Manufacturer leader supplying exhaust systems for passenger vehicles, SUV's, trucks and motorcycles in the Andean Region.

1968-2008



Policy

In UMO we strive for customer's satisfaction through continuous improvement of our products and processes, the development of our employees and suppliers, avoiding environmental contamination, and fulfilling the legal requirements applicable to our organization

Vision

By 2010 UMO will be the leading company in manufacturing and commercialization of exhaust systems for automotives and motorcycles in the Andean Region, actively participating in other markets.



Mission

To exceed our customer's expectations, with high quality products and services, that guarantee optimal profitability



Our Values



Certificates

We garantee our clients satisfaction by offering products that fulfill the highest quality standards, endorsed by ISO TS 16949: 2002, ISO 9001: 2000, ISO 14001:2004 standards.











As up today UMO S.A is the **ONLY** exhaust system manufacturer in the Andean Region with the TS 16949 Certification since 2004.

We also have been certificated as a social responsibility company since 2007.

Social Responsibility







UMO s employees are sponsoring of 4 schools with 100 children from extremely needed neighborhoods of our city in cooperation with United Way International.



Our Employees

We have two locations in Medellin with over 6000 sq.mt of manufacturing plant

- 1. UMO Industriales:
 - Head Office
 - Assembly Plant
 - Bonded Warehouse
 - JIT warehouse
- 2. UMO Sabaneta:
 - Raw Materials warehouse
 - Stamping Process
 - Cutting process
 - -Aftermarket stock



Our Employees

Currently, UMO SA has the following employees:

- Administration (Finance, accounting, purchasing, imports, exports, IT, general services): 27
 - Engineering: 17
 - Quality: 19
 - Operations: 7
 - Logistics: 7
 - Maintenance: 10
 - Direct Labor: 86
 - Sales: 12
 - TOTAL: 185

Quality Assurance

and devices Poka Yoke.

We use tools and mechanisms for continuous improvement in the analysis and troubleshooting supported by the MGC (Management Model for Competitiveness), which is promoted jointly by two of our largest customers: SOFASA (Renault - Toyota) and GM Colmotores .

Some of these tools are: 8D, Drill Deep, rapid response, verification station, Firewall, Care, Step up

Quality Inspection

All products have inspection to garantee the highest quality according to specifications.

We also assure our quality in:

- -Hermeticity (leak test)
- -Geometry
- -Welding Aspect
- -Product Tracing



3D Measuring Equipment



Dimensional 3D Arm



Welding Lab (Macrotest)









Manufacturing and design Tools

UMO S.A. Has over 30 years of experience in the design and development of tools and dies required for the manufacture of exhaust systems. We have developed a strong ability to spare embuticion deep for the exhaust systems of motorcycles and in some cases, where it has been necessary for automotive exhaust systems.



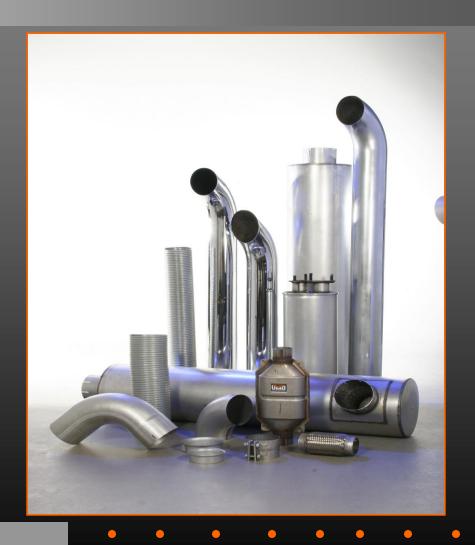




Vehicles and SUV's mufflers



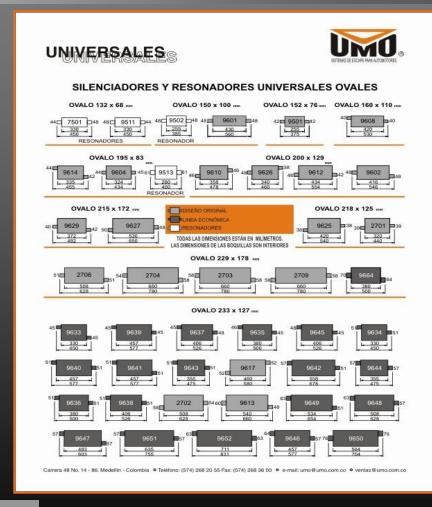
Truck Mufflers



We are the Only supplier of OE Motorcycle Mufflers in the Andean Region



Universal Mufflers



High Performance Mufflers made with 304
Stainless Steel



Bonded Warehouse

With our private customs warehouse we're able to import and assembly some components as catalitic converters to an exhaust system, generating the possibility of tariff clasification shift, increasing in the integration percentage and non payment of the importation taxes

Main Customers (OEM)





























After Market Customers

- •UMO is the leader with a 65% market share in Colombia
- We export our products to Venezuela,
 Ecuador, USA and the Caribean
- We have more than 400 aftermarket customers in the region
- UMO has positioned itself from the begining as the highest quality standard in this market

Technology Assistance Agreements



In December 2004 and December 2007, we singed Licence Agreements with Bosal, a European leader in exhaust system desingning and manufacturing



CNC Technology





Shear CNC machine



CNC Bending Technology



Bending CNC Machine



Automated welding



Welding MIG Robot

CNC Technology



Cap Seamming Machine



CNC Technology



Lock Seamming Machine



Software Tools UMO

- Solid Works
- Auto Cad
- Striker
- •Tag-n
- AM-win
- Antro Cam
 - Mechanical Destokp
 - Faro Arm 3D



THE BEST-RUN BUSINESSES RUN SAP

• UMO runs SAP

UMO took the decision in 2007 to implement an ERP as an strategic tool to prepare and run the company for the future challenges.

The implementation of SAP in UMO has been qualified by SAP Latin America as a success story due to the approach UMO took for its implementation, the success obtained in the stabilization process, the benefits obtained and the degree of details in adapting all company processes to SAP.



We have developed the technology and processes to manufacture exhaust systems, fulfilling the customer's design, quality and service with competitive prices.