

An aerial photograph of a winding river flowing through a lush green field. The river is dark and contrasts sharply with the vibrant green grass. The river's path is highly irregular, forming several large loops and curves. The overall scene is captured from a high angle, showing the texture of the grass and the smooth surface of the water.

Intelligent by nature

Introducing Schmid Telecom

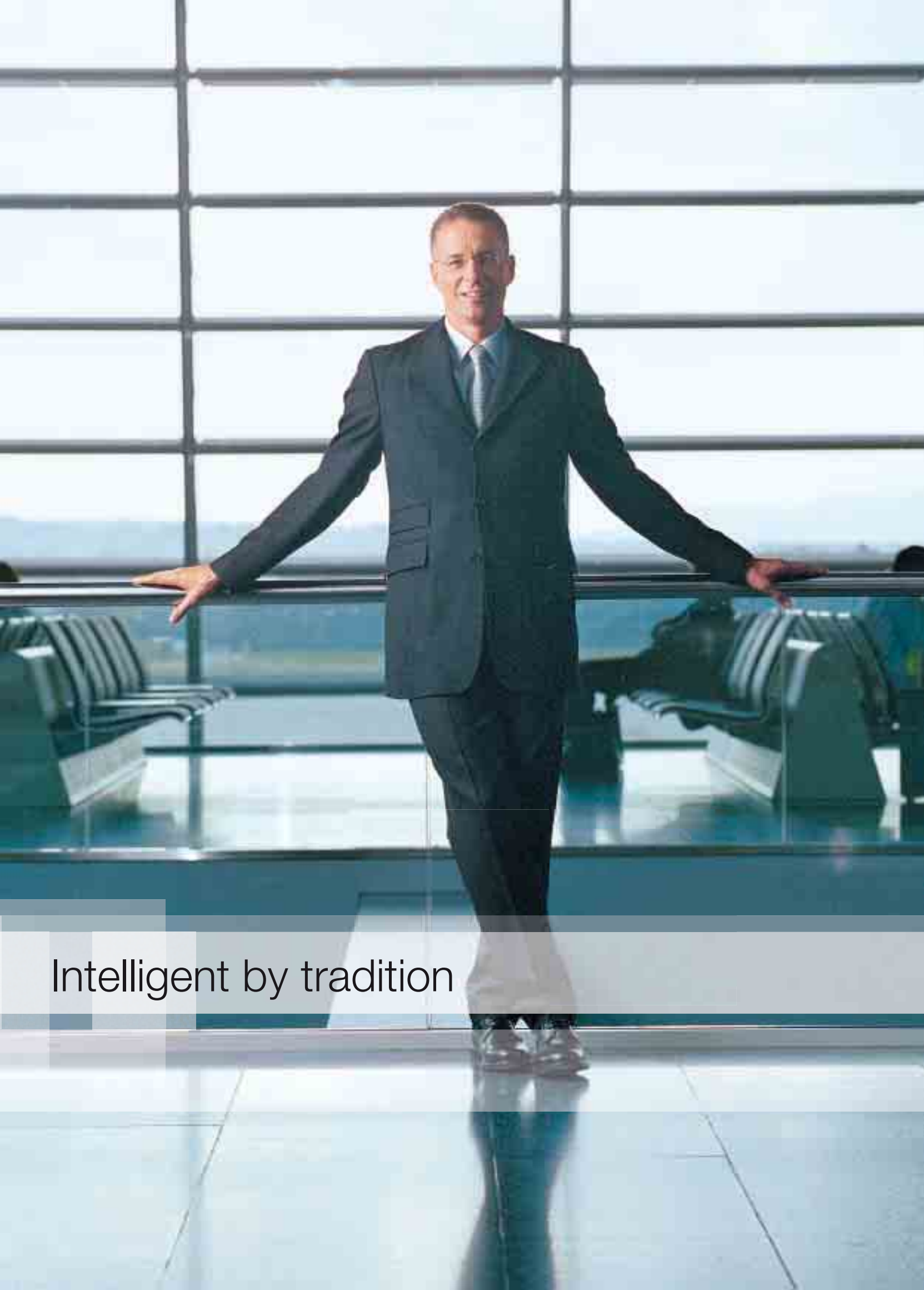


Intelligent by design

Top quality Swiss products for the global market

Schmid Telecom is a global leader in network solutions for digital voice and data transfer and voice communication systems used in air traffic control. A company with a long tradition, Schmid Telecom relies on the innovative spirit of its own engineers and the legendary quality consciousness of the Swiss. Our focus on research and development as well as our lean,

well-coordinated company structure enables us to adapt quickly to the continuously changing needs of the market and to implement a long-term vision. The know-how from over 50 countries and the expertise in global and local technology standards are the foundation of Schmid Telecom's customised solutions and guarantee long-term customer satisfaction – worldwide.



Intelligent by tradition

A company with a future

Whether from a distance or up close, nature offers unsurpassable aesthetic structures and shapes. Upon closer examination, we find that nature adheres to a simple principle: form follows function. A fascinating system, it always finds new ways to optimise its processes and to adapt to changing conditions. This coordinated approach combines the basic characteristics of a perfect network, and symbolises our own aspiration to gear all processes toward a common objective: intelligent communication solutions.

Schmid Telecom's success is mainly based on technical innovation and efficient solutions. However, our continuity and stability are just as important. As a private, independent company, we have implemented these values since 1967. These sustainable values are appreciated by our customers, partners and employees throughout the world, and will become even more significant in the fast changing telecommunications markets of the future.

Let's get to know each other!

A handwritten signature in black ink, appearing to read 'P. Schmid'.

Peter Schmid

President and CEO Schmid Telecom

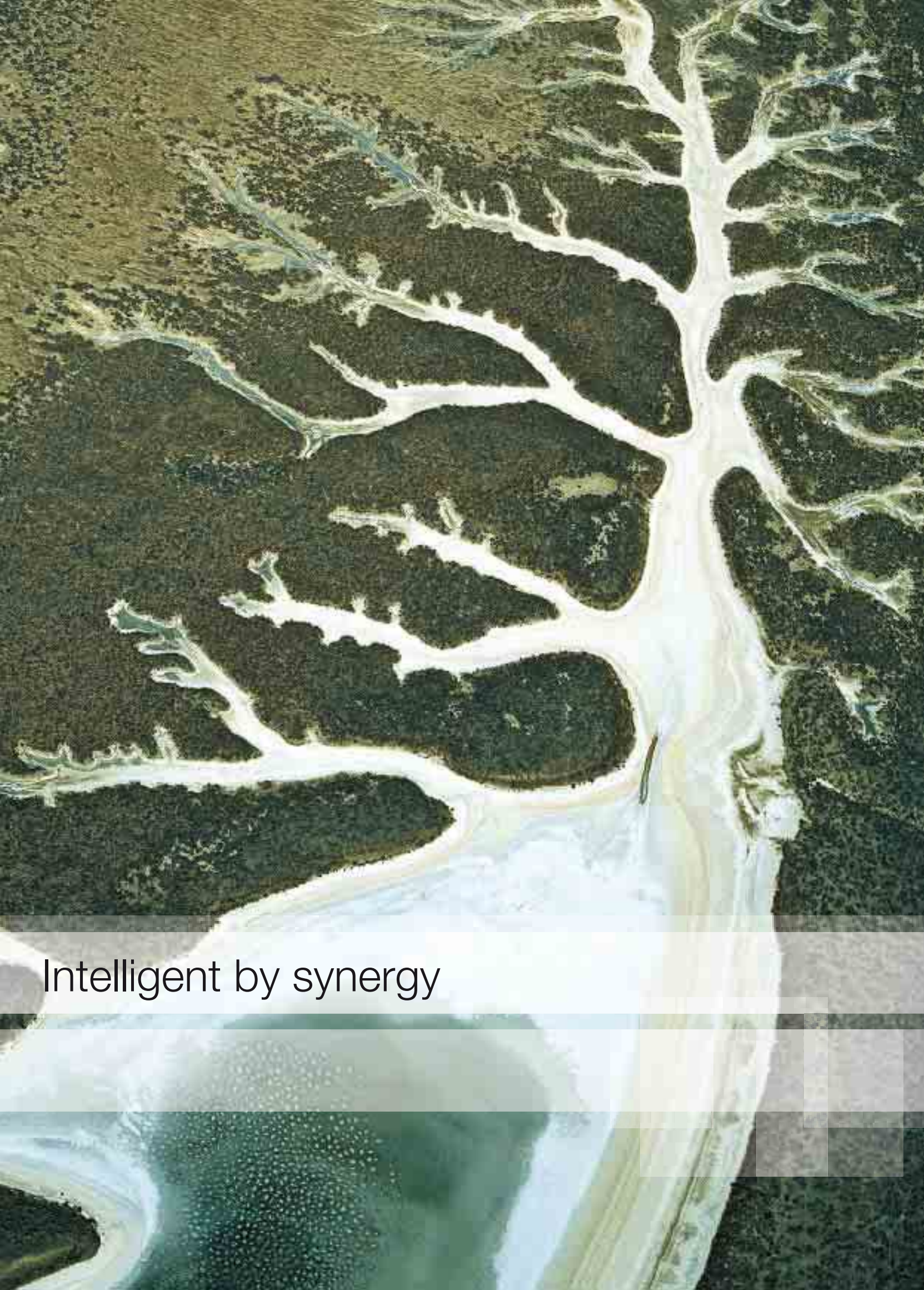
Growth starts with our employees

Being a modern company, we value flexibility as much as reliability to enable us to grow in a continuously changing market environment. This applies to our employees, too. Short decision-making processes and reduced bureaucracy are a reality at Schmid Telecom. With their competence and sense of responsibility, all our employees contribute to our overall success and become

part of our added value. This team spirit is the foundation for each employee's personal growth and creates an atmosphere that fosters innovation, top quality and reliability. Thus, many of our employees have been with us for decades, and we are adding new and young talents every day – a fact that fills us with pride!



Intelligent by talent



Intelligent by synergy

Two approaches – one vision

Schmid Telecom sells network solutions for the telecommunications market and voice communication systems for air traffic control worldwide. While criteria such as technical safety and long-term product cycles are top priorities in air traffic control, quick adaptation to changing market conditions and high profitability are crucial in today's telecommunications market.

This apparent contradiction has proven to be an ideal combination for Schmid Telecom. In addition to the exchange of know-how, these opposing requirements are mutually beneficial. Both underlying principles have been integral parts of our vision for decades. Thus, Schmid Telecom offers a convincing price-performance ratio, top quality technology and perfect timing.



Intelligent by innovation

Network solutions for telecommunications

The telecommunications market is in the process of changing. The future belongs to digital networks that can handle several services, such as telephony, Internet connections and image transfer, through one single copper line. These new requirements represent new technological challenges for the providers of these services. Schmid Telecom helps top providers throughout the world to expand and successfully market their services based on

innovative, reliable technology. Thanks to our lean structures, the proximity of our branches to the markets, and the convincing price-performance ratio of our applications, we meet the ideal conditions to further expand our market share – not only in the context of liberalisation within the European market, but also in the emerging markets in Asia, Russia, Africa and Latin America.

Next-generation networks
So-called next-generation applications are taking the place of traditional services offered by telecommunications providers. In the very near future, the majority of industrialised countries will be making telephone calls via Internet. Different standards will be established. Schmid Telecom is developing the necessary network technology for their implementation.





Intelligent by reliability

Secure voice communication for air traffic

Air traffic security is a growing market. Air traffic volume is continuously growing throughout the world. The complexity and responsibilities of air traffic control centres are increasing accordingly. Schmid Telecom is developing a state-of-the-art voice communication systems – the most important instrument between air traffic controllers and pilots – to enable controllers to continue to manage air traffic in an efficient and smooth manner. Application environments range from control towers

at regional airports to aera control centres with transnational requirements. Thus, we must provide tailored solutions that can be integrated in any existing environment and are fully scaleable. Many well-known control centres in the world rely on Schmid Telecom's infrastructure and competence. They have made a conscious decision to put their trust in our experience, our concern for security, and the technical innovation of our solutions – a decision with vision.



Setting standards

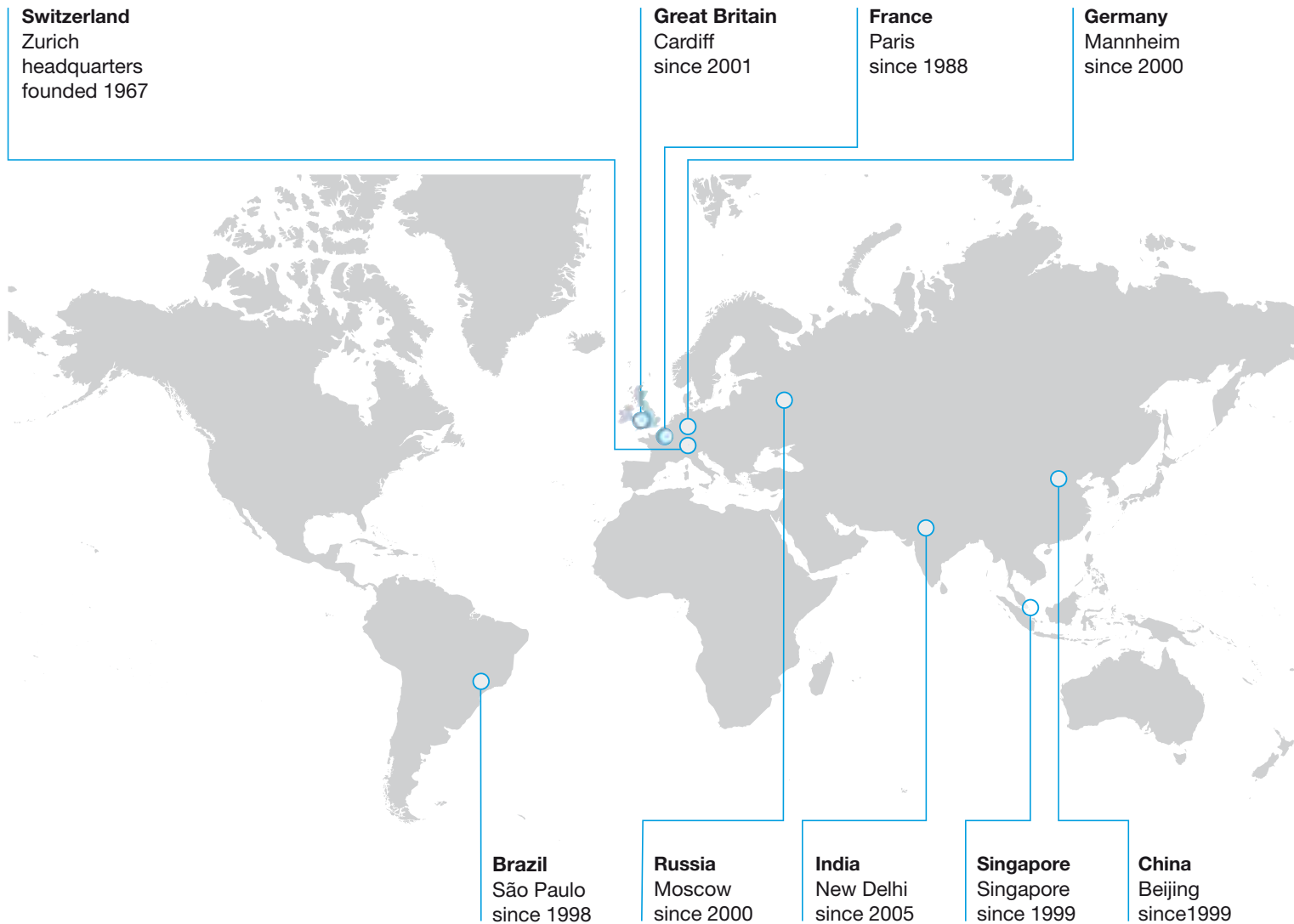
As one of the largest providers of integrated voice communication systems in the world, we are actively involved in expert panels, and are helping develop the future standards of voice communications.

Global presence

Schmid Telecom's headquarters are located in Zurich, Switzerland. As a global company, we have subsidiaries in 8 other countries and a global distribution network comprised of reliable, experienced business partners in all the important markets. We focus on the development and successful marketing of our top quality products

and solutions. Our production is handled by specialised local companies throughout the world that manufacture our products in accordance with strict control parameters. Our customers benefit from high manufacturing quality and production flexibility.

Schmid Telecom Branches



Intelligent by distribution



Advantage through Schmid Telecom

Schmid Telecom is an independent technology company with headquarters in Switzerland and subsidiaries worldwide. Our digital network solutions for voice and data transmission and

voice communication systems for air traffic control represent top quality, reliability and a superior price-performance ratio.

Addresses

For any questions or additional information about our worldwide business network, please contact us at one of the following locations:

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