



HALLMARK OF SUCCESS



YOUR TRUSTED BUSINESS PARTNER

HALLMARK OF SUCCESS



trusted
business
partner,
established
with
traditional
values of
integrity and
diligence



TAG Holding
Tariq Alghanim Holding

Introduction

Tariq Alghanim Holding Company (TAG Holding) is a group of commercial and industrial companies proven to be truly international and forward - looking and is supported by traditional values of integrity and diligence. Our regional expertise, our market knowledge and our mutually profitable business partnerships have enabled us to build the most dynamic and successful organization in the Middle East. All the companies under the group are committed to offer the highest quality products and services.

Tariq Alghanim Holding Company was established in the year 2003 and started to serve Kuwait and the region from 2004.

Even though the holding company was established recently, Tariq Alghanim and subsidiary companies have been in service and still contributing to the development of Kuwait's economy, in most of the economical development activities, supported by the glorious history of providing quality products and services for more than three decades to the local and international market.

Our Vision

- To achieve the status of most preferred business entity/supplier to our valued customers, in all what we do
- Actively participate in the country's economy development by direct investment and by playing a key role in development of infrastructure projects
- Enhance the company's image and market share by:
 - Establishing strategic alliances with national & multinational players
 - Applying international standards in all our services

Future Plans

- Invest in the infrastructural facilities to support the construction business
- Provide more support and guidance to the subsidiary companies and enhance the quality of products and services offered to the customers and to the society
- Expand the business activities all over the gulf region, including Iraq & Lebanon

TAG HOLDING



a team of
professionals
dedicated
to
accelerate
the
economic
growth

in their rebuilding activities, plus Qatar
in the construction business

- Increase the capital in real estate
investments outside Kuwait, preferably
in the Gulf region and Europe, keeping
in mind the type of investment, risks
associated and the expected revenue.

Contact Us

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Subsidiary Companies

- Tariq Alghanim Limited Co.
- Tariq Alghanim General Trading Co.
(ALMEN)
- Alghanim Fencing Industries Co.
- Arad General Trading Co.
- Al Jawad General Trading &
Contracting Co.
- Al-Seef First Real Estate Co.
- Al Jadi General Trading &
Contracting Co.
- Drive FZCO Co.



experience
that results in
a continuous
success in
customer
relations



Catering Division

Introduction

Over three decades experience, an overwhelming result of continued success with customer relations. Proud to say that we always remain on top of all support service providers in Kuwait throughout these years. Besides this, in order to cater the changing needs of our customers, we are providing all support services such as catering, cleaning, laundry, tailoring, turnkey camp construction and manpower supply to further enhance the relationship and broadcast our image among caterers.

Our employees' strength has increased to 1,300 and meals serving capacity reached to more than 35,000 per day.

Our valued propositions are sustained through our comprehensive Quality Management System, to ensure a high degree of client and customer satisfaction.

Our procedures and processes comply with

International Standard ISO 9001:2000 Quality Management System and HACCP Management System.

Our customers in the catering division are diversified, and not limited to specific category. Among the major customers are: Ministry of Interior (Police Force and Special Forces, etc..), Ministry of Defense, Ministry of Health (Group 1 Hospitals), Kuwait Oil Company (Ahmadi Hospital, KOC Main Office), KBR Iraq, CCC company, National Kharafi) and many other private companies.

Technical Approach

Tariq Alghanim Limited Company (TG LTD) has implemented professional management services and is jointly working with the world leaders in providing support services.

TG LTD. has managed throughout its 18 years of operation in Kuwait, a large number of service contracts to the full satisfaction of its clients: such as, Kuwait Municipality, The Special Forces at Ahmadi, Police Academy, Ministry of Health (Group 1 Hospital), KOC as



qualified
professional
team and no
compromise
on quality
services

TG LIMITED

well as CONCO, Toyo Engineering, BTC, Kalexco, Kellogg's, EEL, Sunkyoung, Palm's Agro, KOC Hospital and many others.

TG LTD. benefits from a highly qualified and experienced management team.

Field supervision is guaranteed through a well organized chain of command starting from the regional manager to the field supervisor to the project manager.

TG LTD. has its head office at Riggae area and has the following departments :

- Human Resources
- Purchasing
- Technical
- Commercial
- Financial
- Information Technology

Our Objectives

- To provide the best value for money, to both our customers and guests.
- To look after the interest of our shareholders.
- To contribute in the economic development of the countries we operate.

- To reconcile, the sometimes conflicting interests of our customers, personnel, shareholders and host countries, we have chosen the path of continuous growth which is not an end by itself but an efficient mean to achieve our objectives.

Life Support Services

TG Ltd. is the trusted partner of local and international companies engaged in oil and gas industries, construction projects, industrial plants, remote exploration sites as well as schools and hospitals. The major services / activities are as follows :

- Consultancy
- Procurement
- Design & Procurement Management
- Catering / Cafeteria
- Housekeeping
- Cleaning / Janitorial
- Laundry
- Pest Control
- Offshore Life Support Services
- Maintenance
- Personnel Transport

truly trusted
partner with
diversed
services



- Delivered Meals / Outside Catering
- Waste Management
- Housing and Accommodation
- Total Camp Management
- Turnkey Camp Project
- Security / Safety Services
- Leisure and Recreational Facilities

Range of Services

Total site management in both remote places and urban areas or any combination of the following services:

Food Service and Catering:

- Management of your kitchen, restaurant, supermarket or bakery facilities (we can work with any fixed or mobile equipment)
- Food programs and menus for any nationality, prepared to their taste
- Meals served in a cafeteria, buffet / table service, packed meals, road rations or delivered to site
- Catered parties & other special planned occasions in any location

- Food store management to provide full range of products

Management of Housing Areas:

- Reception and check in service, cleaning and laundry services
- Grounds and facility maintenance
- Pest control services
- Other residential services you would normally expect living at home

Operation and Maintenance:

- Preventive maintenance programs that ensure optimum service levels, reliability and cost effective operation
- Corrective maintenance on a 24 hour prioritized emergency basis to ensure uninterrupted operations of critical systems



quality
services to
the full
satisfaction
of our clients

TG LIMITED

Management of Community Services:

- Recreational activities and sports events
- Postal facilities and limited banking services
- Vehicles fleet servicing & maintenance

Human Resources Planning and Supply:

- Human resource development and planning
- Human resource supply

Contact Us

Tariq Alghanim Company Limited

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Web : www.tagholding.com



satisfying a
world of
difference



TG LIMITED

Landscaping & Irrigation Division

History

TG LTD, Landscaping & Irrigation Division was established in 1984 to achieve the highest standards of the industry while servicing both the public and private sectors of Kuwait.

The company's performance and motivation in the execution of various beautification and landscaping projects are monuments that testify to its abilities in the field.

It subsequently joined the family of companies of Tariq Al Ghanim Holding Co.

Team

Our professional staff consists of veteran engineers, experienced supervisors, enterprising technicians and numerous personnel to assist them in their endeavors.

The company has a wide range of vehicles, machinery, equipment and tools which gives the edge in terms of doing all relevant activities at in-house.

Credentials

TG LTD is categorized as Group I , for the standards set by Public Authority of Agriculture and Fish Resources, it also enjoy the financial backing of various banks in Kuwait with the pertinent facilities that will allow it to tackle bigger projects as well.

Our List of Prestigious Clients Include:

- Public Authority of Agriculture & Fish Resources.
- Ministry of Defense.
- Ministry of Social Affairs.
- Qatari Embassy in Kuwait.
- Mohammed Rafia Hussain Marafie Sons Co.
- Al-Sager General Trading & Contracting Co.
- Naval Base School – Julia.
- Jassim Al Bahar Co.

Statement

TG LTD stands ready to service all the prospective clients in all aspects of the landscaping field. We aspire to tackle most projects from



the best
value for
money

TG LIMITED

milestones to turn key projects. Design, standard setting, evaluation engineering and execution of any requirement in landscaping and irrigation that can be achieved with the finest of details.

Greenhouse Construction

Our establishment is well experienced in the construction of state of the art greenhouses. We are supported by international companies for the supply and design of such major projects. We have constructed greenhouses for PAAF such as the one in Amghara as indicated on the lists of projects.

Our Objectives

- To provide the best value for money, to both our customers and guests.
- To fulfill the expectations of our personnel.
- To look after the interest of our shareholders.
- To contribute in the economic development of the countries in which we operate.

Our Slogan

"Satisfying a World of Differences".

Contact us

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ensuring
the best
quality
service for
the oil
industry



ALMEN

Tariq Alghanim General Trading & Contracting Co.

Introduction

Tariq Alghanim General Trading & Contracting Company established in 1967, is one of the leading service provider in the oil industry and is widely known as "ALMEN". During the course of a long tenure, ALMEN rendered services and offered maintenance expertise to the oil industry mainly refineries and other associated plants.

Throughout the years of operations, ALMEN has grown both in size and reputation and has successfully executed several major key projects and received many awards & letters of appreciation from local and international contracting companies and clients.

Major Field of Activities

- Abrasive Blasting & Painting Works for:
 - Production Facilities
 - Refineries & Petrochemical Plants
 - Tank Farms
 - Oil Piers , Terminals & Sea Islands
- Grit & Garnet Blasting and Industrial Painting
- Industrial Scaffolding Works

- Crude Oil Tank Services Including:
 - Desludging, Oil Recovery & Cleaning
 - Mechanical Repairs
 - Internal Fiber Glass Lining & Coating
 - External Painting
- Internal Pipe Lining, and Other
- Civil Engineering Works.

Safety & Quality

ALMEN is well known for its safety measures in ensuring the best quality of services. Today ALMEN has a safety team which works independently to ensure that all its services are undergoing daily safety inspections. The dedication of this team has won ALMEN numerous safety awards while ensuring all its services are monitored in accordance with international standards of safety.

ALMEN today stands out as a pioneer of the oil industry maintenance services. ALMEN is recognized for its outstanding performance in both quality and safety. Being ISO 9001:2000 certified ALMEN is gaining international recognition in providing quality services to the oil sector.





we
stand out
as the
pioneers
in
our field



ALMEN

Operation Services

ALMEN's operations team is dedicated to ensure that all sites are equipped with the right equipment, manpower and material prior to the execution of jobs, which leads to timely completion of jobs in accordance with client requirements. ALMEN's reputation is not limited to its early job execution, but is also renowned for its vast amount of equipment and vehicles under its operations team. In order to provide the best quality services, ALMEN has gone the extra mile to provide the best manpower for the right jobs.

- Painting of Pipework & Structural Steel for KOC & Kharafi
- Sand Blasting, Painting & Scaffolding Works for KOC & Kharafi

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Current Major Projects

- Desludging, Cleaning, Repair & Painting of Tanks for KOC
- Painting & Wrapping Works for KNPC & SKEC
- Industrial Facilities Services for KOC
- Scaffolding Decking Services for Equate
- Scaffolding & Painting Services for the Three KNPC Refineries



leader in
supplying
high
security
chainlink
fence



Alghanim Fencing Alghanim Fencing Industries Co.

Introduction

Alghanim Fencing Industries Co. was formerly known as "The Chainlink Factory". The company was founded by late Mr. Fawzi Abdul Latif Thunian Alghanim in the year 1985 and is presently owned by his brother Mr. Tariq Abdul Latif Thunian Alghanim under "Tariq Alghanim Holding"

Principle Business

Currently "Alghanim Fencing Industries Company" is recognized as one of the leading manufacturers and suppliers of chainlink fencing system. Our products are sold in the local & international markets, and have supplied for many consumers such as farms, chainlink security fence system at various Military Bases in Kuwait and Gulf Countries, Highway fence, Kuwait Oil Company and Kuwait National Petroleum Company. We also fabricate panel fence and supply vehicle gates, pedestrian gates and sliding gates galvanized as well as PVC coated of various sizes as per the customer needs.

Products & Services

- Chainlink fence in different sizes and height upto 6.00mtrs.
- Posts for chainlink fence in different sizes
- Barbed Wires (200mtrs per reel)
- Concertina Barbed Wire (450mm, 750mm, 1000mm dia)
- Concertina Razor Tape (size 450mm, 600mm & 700mm, 1000mm dia)
- Double Leaf Gates
- Pedestrian Gates
- Sliding Gates
- Ornamental Gates

(The above products are available in galvanized form as well as GAL+PVC coated dark green colour or as per customers requirement.)

Machinery

Our factory has the latest technology machines from Germany and Korea for manufacturing chainlink fence of various sizes, barbed wire, concertina barbed wire, a coating of PVC over the galvanized wires etc.



endeavour
to use the
latest
technology



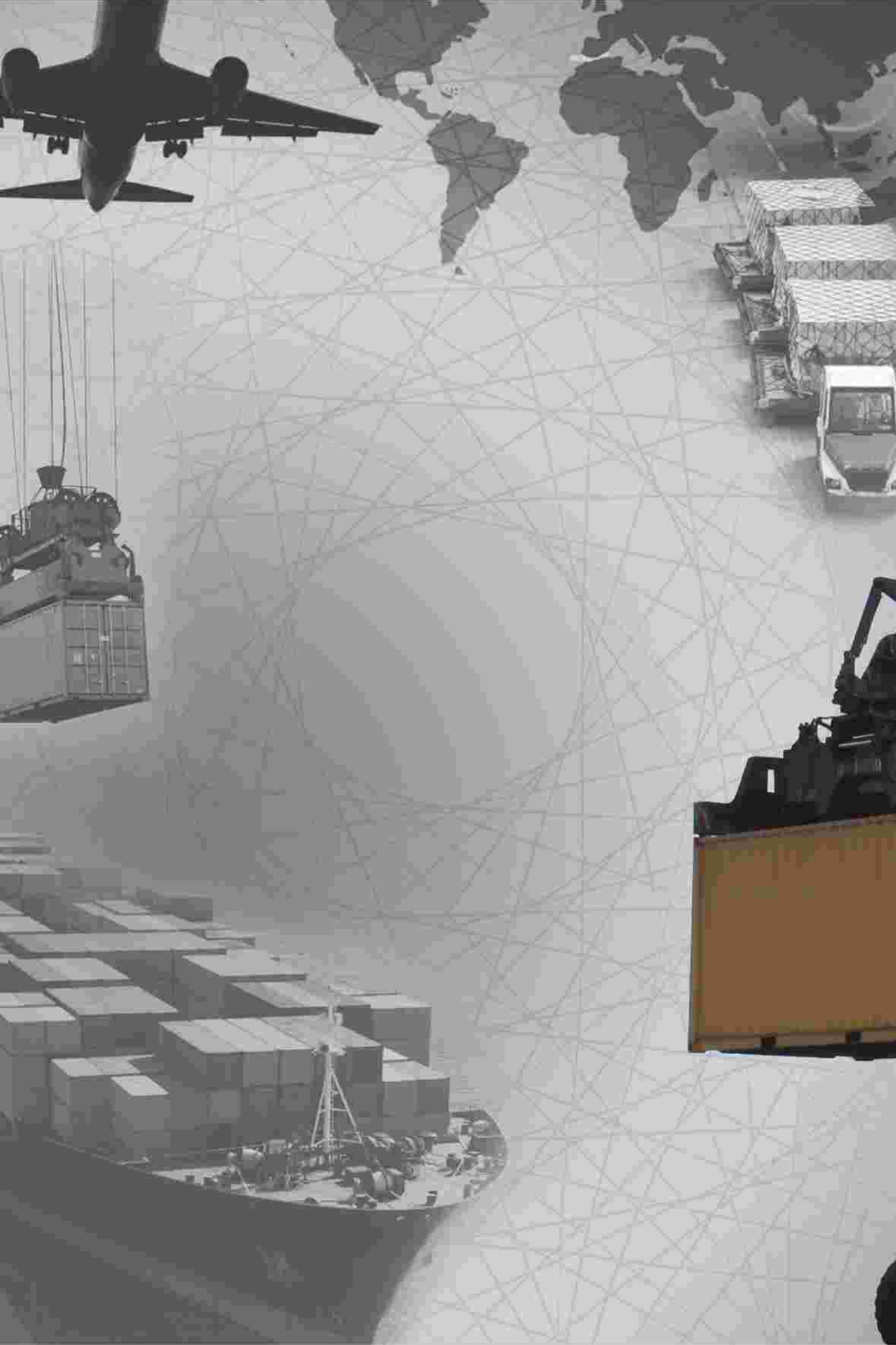
FENCING

Mentioned below are some of the machines
in our factory:

- Chainlink Weaving Machine - Semi Automatic.
- Chainlink Weaving Machine - Full Automatic with Computerized Electric Panel.
- Barbed Wire Machine.
- Concertina Barbed Wire Machine.
- PVC Coating Line for Galvanized Wires of Different Dia.
- Hanger Machine.
- Welding Machine
- Drilling Machine

Contact Us

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led by an
innovative
team and
dynamic
personnel



ARAD
ARAD General Trading Co.

Introduction

ARAD General Trading Company is one of the leading general trading and consulting companies in Kuwait, founded in the year 2000. The company specialized in wide range of products & services of different discipline and led by an innovative management and dynamic personnel dedicated to customer service and satisfaction.

ARAD's business activities are classified into three major divisions, such as

- Transportation & Cargo
- Building Material Trading
- Information United System Consulting Group

Transportation and Cargo

This division is mainly involved in transportation and cargo activities, has its own fleet of trailers and providing transportation services to local & foreign customers. It is also engaged in trading, leasing and contracting of transportation vehicles such as trailers & trucks and extended its transportation business to Egypt, Iraq & other GCC countries.

Having professional experience in the fields of cargo, transportation and freight forwarding; we fill in the gap for our valued customers.

Building Material Trading

This division is specialized in import & distribution of all types of building material such as ceramic tiles, marbles, plumbing accessories, doors etc. to the wholesale market, retail market, government & private projects.

Information United System Consulting Group (IC Group)

As a leading system solution and business advisory service provider, IC Group specializes in information systems, system support and a number of specialized management consultancy & training services provider. IC Group strength lies in its extensive experience with IT based systems throughout the entire system development, sales & technical support, including installation and long term operational/maintenance support.

feasible &
cost
effective
business
solutions



Company Vision

"To be one of the TOP 10 software distributors, technical support and management consultancy service providers in Kuwait."

To achieve this mission and to be one of the fastest growing software solution & management consultancy service providing company, IC Group has acquired the franchise rights and became the business partner with one of the leading software company in the Gulf, "Ajyal Information Systems" which specializes in developing, serving, and promoting integrated business management software solutions.

In the recent years, IC Group has also become the business partner with one of the leading Asian management consultancy firm "Nathan & Nathan Consultants" to offer a wide range of management consultancy & training services, in the field of ISO 9000 QMS, ISO 14000 EMS, OHSAS, ISMS BS 7799, CMM, Six Sigma, TQM etc.

Quality Policy

We are committed to provide the highest quality products & services to our customers and exceed their expectations, both in quality & service delivery.

IC Group strives to build strong relationship with its customers, by working together on their future strategies for IT and business development, by providing feasible & cost effective management consultancy services. IC Group believes in investing in its personnel skills to enhance their technical capabilities for delivering total quality e-business & management solutions to its customers.

IC Group is committed to implement and continually improve the ISO 9001:2000 Quality Management System at all levels within the company.

Products & Services

Software Solutions: (Bilingual: English/Arabic)

- Aswaq 5 & 6: Integrated Financial Accounting Software Application (Accounts, Sales, Purchase, Inventory, Fixed Assets, POS, Job Order, Banks, HRM)

investing in
our team to
enhance
capabilities



- Human Resources Management
- Real Estate Management
- School Management

Management Consultancy Services:

Our management consultancy services are diversified into various domains, and benefited several leading and prestigious companies in Kuwait.

- Certification Related Consultancy:
ISO 9000 QMS, ISO14000 EMS, BS 7799, OHSAS, HACCP etc
- Value Added Services:
Six Sigma, TQM, BPR, Business Plan, JDs, Policies & Procedures, etc
- Trainings / Seminars:
Customised, Open House, More than 150 Topics for Business Improvement.

Our Associates

- Ajyal Information Systems, Egypt
- Nathan & Nathan Consultants, India

Contact Us

ARAD General Trading Co

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partner to
build better
future



AL JAWAD

Al Jawad General Trading and Contracting Co.

Introduction

Al Jawad Trading and Contracting Company is established in 1978 in Kuwait and currently a member of Tariq Alghanim Holding.

Al Jawad has been established 20 years ago and has been present and successful in the local and international business sectors.

With a 25 years of history, Al Jawad Trading & Contracting Company is one of the leading companies providing construction services to the governmental and private sectors. We have successfully constructed and handed over projects worth above 150 million US Dollars.

Al Jawad Trading & Contracting Company's management has an oriented policy in preserving an atmosphere of trust, discipline, integrity and skill to provide the client with the best appropriate service.

Our construction force through highly experienced project managers & estimators have executed for the last decade high caliber commercial, residential, recreational and industrial projects on turnkey basis.

Most of the projects executed under the direct

supervision of international & local consultants and designers. Our company, has for years implemented high quality private villas, residential compounds and commercial centers for prestigious clients.

Today , our execution teams , with their solid reputation , stand by to implement and construct any project of high magnitude through realistic budget and efficient time.

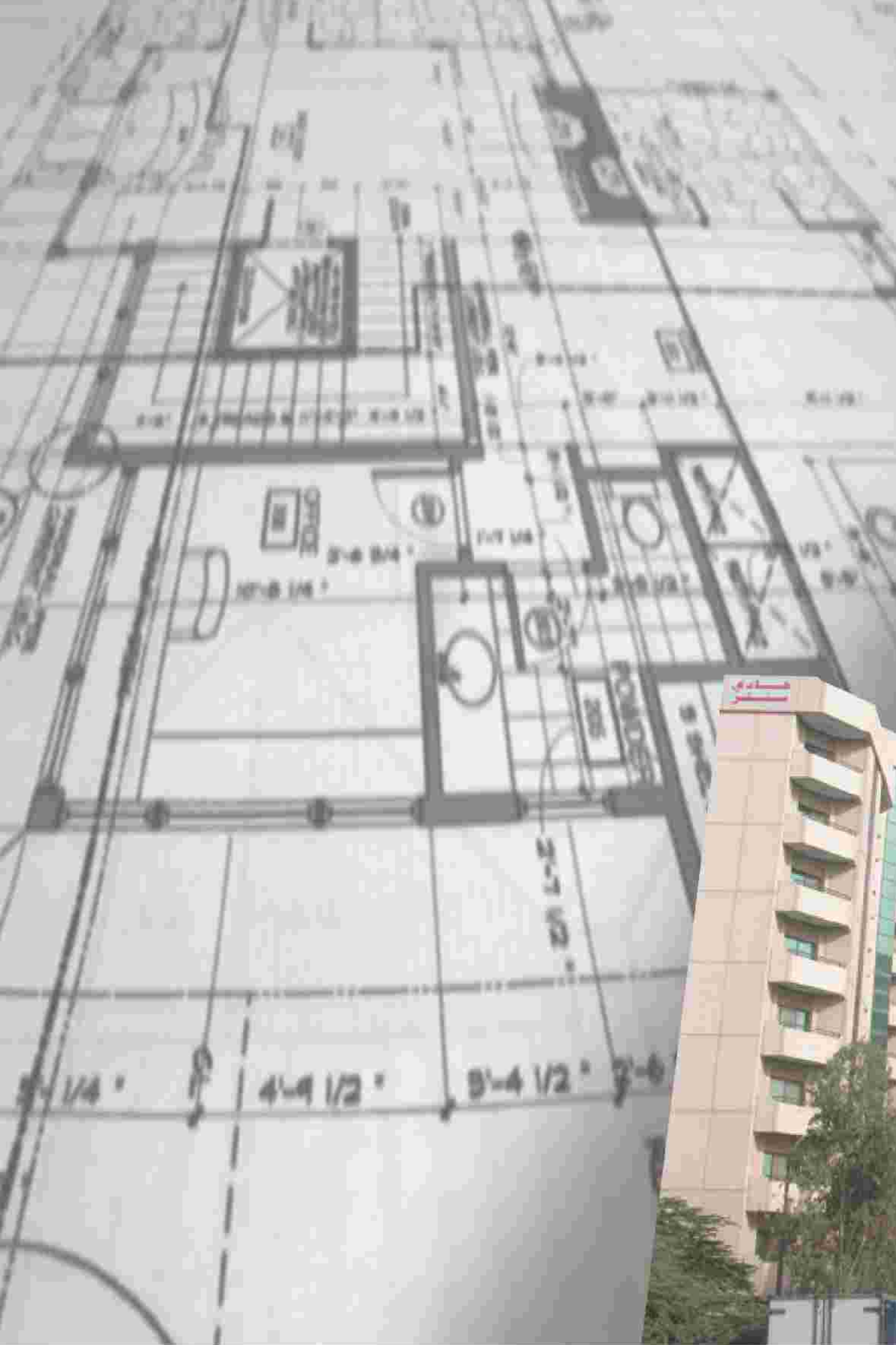
Our Company, with a broader look in the Middle East, has established a firm base in Iraq , and participates in many Infra & Super-structure projects in various construction fields.

Our Associates

Shenyang Yuanda Aluminum Industry Group Co. Ltd.

Al Jawad Trading & Contracting Company has recently signed an agreement with the well-known international company, Shenyang Yuanda Aluminum industry group Co. Ltd. to exclusively represent the company in both Kuwait and Qatar.

Already Al Jawad has signed the contract for design, fabrication and installation of



projects
completed
worth more
than US\$
150,000,000



AL JAWAD

aluminum cladding for Kuwait State Audit Bureau headquarters and for the United Nations headquarters in Kuwait.

Yuanda, is the leading curtain wall, windows and doors fabricator in China. Specializing in the design, engineering and installing glass and aluminium for high rise commercial buildings that symbolize the achievements in architecture technology and building innovation as well as reflecting the region's economic and social developments.

Yuanda is capable of producing up to eight million m² of windows , doors and facade units annually.

workshop and has 360 sets of production equipment.

With 600 employees , of whom there are 120 engineers and technicians , Grand Tower is the leading company in design, fabrication and installation of Steel Structures for high rise buildings, bridges and super structures.

Grand Tower is equipped with a complete set of advanced facilities in physical/chemical examination, metallographic analysis and nondestructive test. Grand Tower Quality Assurance system is established in conformity with ISO 9000 standard and approved by many international organizations.

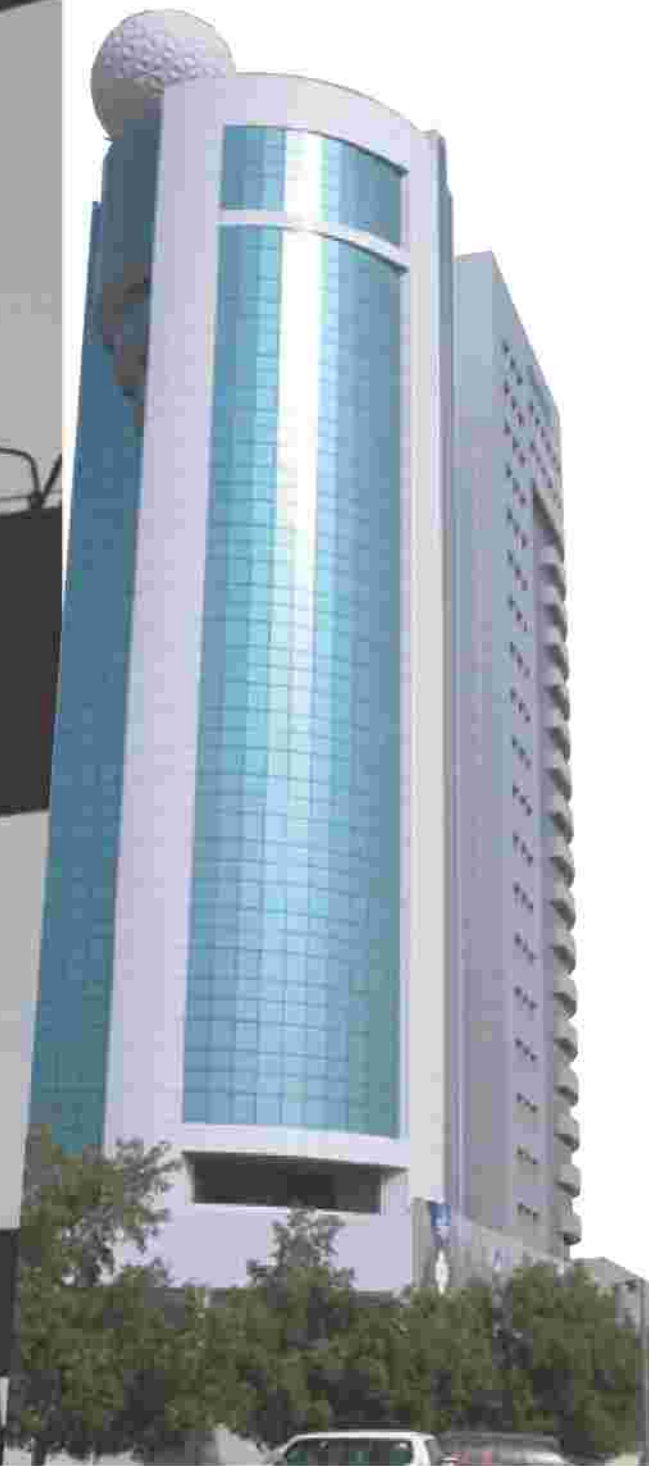
Grand Tower Group

Al Jawad Trading & Contracting Company has recently signed an agreement with the well-known international company, Grand Tower Group, to exclusively represent the company in the middle east. Grand Tower Group was founded in 1979. Its production facilities are located in the northern part of Shanghai.

The facility covers an area of 140,000 m² of



associated
with
well-known
international
companies



AL JAWAD

Some of Our Projects

- Audit Bureau Headquarters (Curtain wall Cladding & Steel)
- Mutlaa Rehab (Radar Base)
- Al Razi Hospital
- Automated Systems Headquarters
- Hetco Headquarters
- Public Authority for Assessment Compensation
- Construction of 2 GRP Pipelines
- Civil and Fencing Work (KOC)
- Civil Works at Zahra Districts
- Missile Assembly/Disassembly Facility
- Enhancement Of Crude Export Facilities (KOC)
- New United Nation House (Structural Glazing and Steel Structure)

Contact Us

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Cladding and Structural Steel Division

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diligent
partner in
real estate
business

SEF **AL SEEF**
Al Seef First Real Estate Co.

Introduction

Al Seef First Real Estate Company was established in 2001 and recently became one of the member companies of Tariq Alghanim Holding.

The company is fully engaged in real estate business not only in Kuwait but also in Gulf region. It owns excellent real estates in prime areas of Kuwait and other Gulf countries. The Company provides a complete service in real estate with offices in Kuwait and Dubai.

Through its successful management, Al Seef's real estate deals were promising in Kuwait, Emirates and Bahrain, supported by its extensive experience and business know-how in addition to an excellent public relations among all real estate companies in Kuwait and the region.

The company's performance is distinguished by a deep understanding of market needs, which reflects the management's policy on maintaining certain level of real estate assets.

Services

We offer a full range of services to :

- Commercial Real Estate Investors
- Tenants
- Landlords
- Business Owners
- Residential Sales Services

Property Management

Al Seef's property management portfolio consists of:

- Shopping Centers
- Office Buildings
- Warehouse Properties
- Residential Complexes.

Contact Us

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more than
24 years of
experience
in trading &
contracting



AL-JADI

Al Jadi General Trading and Contracting Co.

Introduction

AL-JADI General Trading & Contracting Co. established in 1982 and recently became a member of Tariq Alghanim Holding. Having been recognized and approved by the governmental sector in Kuwait. With more than 24 years of experience, the company is providing its products & services to governmental, semi-governmental & private sectors.

The Company consists of three main divisions, each division is solely dedicated to its line of business.

Trading Division

The Trading Division is specialized in supplying a wide range of building materials, plumbing & piping systems, finishes, sanitary fixtures and accessories, it has showrooms in prime locations throughout the city. Each showroom offers a wide variety of selected goods from different regions of the world to satisfy the customer's taste and need. AL-JADI represents more than 20 factories from all over the world, and is led by an innovative management &

dynamic sales team dedicated to customer service and satisfaction.

Contracting Division

The Contracting Division is led by a dedicated, well experienced engineering management team. The division provides engineering service, mechanical equipments, parts and installation services making AL-JADI a unique "one stop" service provider for all projects from incoming utilities to the sanitary net.

Products & Services

The company proudly presents the best wide variety of products, such as:

- Building Material
- Sustenance & Drainage Systems
- Bathroom Sets and Accessories
- Granite, Porcelain Ceramic Tiles and Adhesives
- Swimming Pools and Instrument
- Wooden Door
- Water Heater & Spare Parts
- PVC, UPVC, HDPE, PP-R Pipe and Fittings



wide
range of
building
materials

Wall & Floor Tiles

AL-JADI imports wall & floor tiles from all over the world with an added service of supplying various designs, size and color of the tiles to be use for homes, entrance halls, corridors, stairs, bathroom, kitchen or office. Specialized in commercial buildings and provides ceramic tiles, polished and unpolished tiles, mosaic tiles, granite, glazed porcelain tiles.

Sanitary Ware

AL-JADI imports all types of sanitary ware, mainly from Spain, Germany, China, India, Oman and Dubai with good quality in mind. (wash basin semi and pedestal, counter basin,) shower bath, bath tray, bath tub, urinal, wall hung, faucet, mop tub, squatting pan, and bidet. AL-JADI also supplies all types of bathroom accessories.

Plumbing Accessories

AL-JADI supplies plumbing accessories such as valves and mixers, flexible hose, drainage cover, tools, adapters, filter, valves, seals, clamps & gauges, etc.

Piping System

AL-JADI offers a wide range of piping systems to meet customer's need, from hot/cold water pipelines to drain and sewer lines. AL-JADI provides pipes and fittings, such as UPVS pipe, water supply system, PPR pipe system, galvanized pipe system, copper pipe system, HDPE pipe drainage system, PVC pipe drainage, cast iron pipe and drainage pipe system.

Fittings & Fixtures

AL-JADI provides a complete range of valves, fittings & fixtures to cover all customers needs.

Mechanical Plaster and Dry Mix Division

AL-JADI also established a "Mechanical Plaster and Dry Mix Division" in order to fulfill the customer's demands. Having its own factory, well trained supervisors and labors, we produce the plaster and apply it using machines. The production and application of plaster meets the British Standard.

This division provides excellent service for the fields of: Mechanical Internal Plastering:



well
established
engineering
&
managing
team

Storage and Handling, Preparation of materials, Compatibility of plasters, cleanness and protection, fixing applied back grounds, Maintenance, etc. External Rendering, Gypsum binders, Gypsum Plasters, Mortar for masonry and Masonry Cement

Major Projects

AL-JADI has executed projects for Public Affair for Housing Welfare (PAHW), Ministry of Public Works and several other private projects:

- Sulaibikhat Housing Project 460 Houses
- Umm Alhaiman Area Center
- Jaleeb Alshouikh Housing Project 552 Houses
- Sulaibikhat Housing Project 110 Houses
- South Doha Schools Project 6 Schools
- Jahra Area Center and Mosques
- South Jahra Area Center and Mosques
- South Jahra Schools (6 Schools)
- Abu Halifa Schools (4 Schools)
- Fahed Alahmad Project (3 Schools, 2 Mosques and Area Center)
- Saed Alabdulah Project Phase1(5 Schools, 4 Mosques and Shops Group)

AL-JADI

- Saed Alabdulah Housing Project Phase 2 (321 Houses and 1 School)

Contact Us

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Hawally Showroom

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Wholesale Showroom

Shuwaikh Industrial Area

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international
automotive
and
heavy
machinery

Drive Drive FZCO

Introduction

Drive FZCO Company is one of the leading vehicles trading companies located in Dubai Jebal Ali Free Trade Zone. The company was established in 2002 and recently it became part of Tariq Alghanim Holding. We conduct business in the fields of light vehicles, commercial vehicles, and heavy machinery. In order to cope with the rapidly developing needs of the markets of interest to our company, we trade a broad range of products and we relentlessly continue to provide our customers with an outstanding level of services. We make available to both buyers and sellers valuable market information, and we are committed to satisfy our customers.

As an international automotive and heavy machinery company, we provide quality representation for our global business associates, high levels of service, and a choice of sales channels for our retail customers and a range of business services to the corporate customer. With advanced and diversified

trade strategies, Drive FZCO Co. plays an important role in trilateral trade. With its marketing and financing abilities, the company is investing in joint ventures with grand trading companies.

Objectives

In-line with our corporate mission, we have clearly defined our objectives as:

- To play an active role towards the development of the economy of our local communities.
- To deliver an exceptional level of service to our clients.
- To achieve dominant market share in every sector of our interest.
- To maintain the quality of our employees.
- To provide our employees with a stable work environment.

The prosperity of our company has been a natural outcome of our keen prospective of the vital ingredients of success, namely: our international business associates, our customers, and our personnel. The mark of any growing and innovative company is the



highest
quality
products
and
supportive
team

Drive FZCO

ability to balance all three elements with a wholehearted dedication to quality. A commitment to quality, dynamic growth and innovation can only be achieved with a clear vision of where the company is going. Our company has such a vision. At the heart of the vision are our customers, our employees, and our business associates.

Only with quality products and services, will we continue to succeed. The companies we choose to deal with are selected carefully. Similarly, we select, train and manage our employees to provide an outstanding quality of service to our customers

By listening to our customers and continuously improving our abilities, we have achieved an impressive degree of customer retention and satisfaction. Our company will continue to build strong sales in all the markets in which we trade, using local knowledge, awareness of the power of customer satisfaction, and the time-tested values of honesty, trust, and personal integrity. Using our knowledge of local conditions, we will offer international

manufacturers strong representation in several promising areas around the globe. We will appreciate the return that our company brings, and we are committed to a further expansion of our agencies by employing the best management practices. We intend to offer our customers only the highest-quality products and support them with the most advanced sales and service technology.

Business Activities

Our activities centre on several international markets where we have developed scale businesses. These markets have good growth prospects and strong cash generative abilities.

We have focused on areas where we can add value by taking costs out of existing processes or providing more efficient service levels to corporate and retail customers. We have expanded our distribution businesses into retail thus broadening our earnings base and reducing the overall cost of the distribution chain.

Our company has been involved in international trading over a broad range of



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Drive FZCO

business activities. These activities include the supply of several types of products to many public beneficiaries and international agencies. A major part of our attention has been focused on conducting business with several United Nations agencies. We have succeeded in establishing an outstanding business record with most United Nations organizations.

Furthermore, Iraqi market resembles a huge business potential in many sectors of our interest. We do intend to continue investing our outmost resources in Iraq.

Bearing the outstanding success of DRIVE FZCO CO. operations in the Iraqi market, the company has been assigned to expand its business operations to cover other markets in Kuwait and Yemen. Currently, we started the implementation of a new investment plan aimed to establish a new heavy machinery trading company in Kuwait. Also in Yemen, Drive FZCO Co. has registered a new company under the Yemeni Free Zones Law to launch its business operations in the south part of the Gulf region, middle Africa and China.

Strategic Alliances

We have built strong strategic alliances with many of our suppliers and customers. Our strategic alliances are willing to grant us full cooperation. These companies offer DRIVE FZCO CO. tremendous level of business support. They will do "whatever they can" to help us succeed. We do have many common interests with them and we will invest our relationship with them into making better future for our firm. Following is a listing of our most profound alliances:

- Tariq Alghanim Holding Company, Kuwait.
- KOMATSU LTD, Japan.
- Western Auto Company, UAE (ETA Group).
- Alredwan International Trading & Investment, Jordan.
- Universal Smile Equipment Trading Co., Turkey.
- Beriozka Universal Trading Company, (BUTC), Russian Federation.

Drive FZCO

- Enjaz Japanese Kuwaiti Company.
- Shibba Equipment,
Adan, Yemen.
- Matubeni,
Japan.

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