



# ***Gilat at a Glance***

Boundless Communications

## **Market Leadership**

With over 25 years of experience, and over a million products shipped to more than 90 countries on six continents, Gilat Satellite Networks is one of the leading global providers of products and services for satellite-based broadband communications. With five R&D centers worldwide, Gilat develops and markets a wide range of high-performance satellite ground segment equipment and VSATs.

Along with Gilat's variety of products and services, Gilat customers benefit from:

- High credibility and experience
- Local presence and partnerships
- Focus on technology and system integration
- Flexibility and customization
- Broad offering and strong ability to deliver solutions in emerging markets

## **Business Lines**

Gilat operates under three divisions: Commercial, Defense and Security and Managed Services.

### **Commercial Division**

Gilat has provided tens of thousands of enterprises, service providers and operators with efficient and reliable satellite-based connectivity solutions, including oil and gas, cellular backhaul, banking, retail, e-government, digital satellite news gathering, rural communication and more. These networks are based on Gilat's field proven VSAT platforms (antennas, modems), network hubs, and managed services.

### **Defense and Security Division**

Gilat develops and markets mobile SOTM (Satellite-on-the-Move) solutions providing low-profile antennas, next generation solid-state power amplifiers and modems for the defense and security industries. Gilat enables leading defense, public security and first response organizations to

implement advanced, on-the-move tactical communications on board their land, air and sea fleets using Gilat's high-performance solutions. These solutions include field proven net centric broadband networks, transportable terminals, lightweight manpacks and integrated UAV terminals.

### **Managed Services**

Gilat also provides managed network and satellite-based services for rural telephony and Internet access via its subsidiary Spacenet in the United States, and subsidiaries in Peru and Colombia. Deploying and managing broadband networks requires industry-leading expertise. Gilat delivers advanced broadband satellite connectivity with end-to-end solutions, turn-key projects and managed network services.

## **Innovative Product Portfolio**

### **SkyEdge<sup>TM</sup> Market Leading VSATs**

The SkyEdge family of multi-service VSATs and network platform enable the delivery of high-quality voice, broadband data and video services. Our diverse portfolio of VSATs offers service providers the most suitable product for their application needs as well as the flexibility to evolve their networks. Gilat also provides value-added solutions for specific markets and industries, integrating the open SkyEdge systems with other technologies and applications. In addition, Gilat provides turnkey systems to help rapidly create and implement fully functional communications solutions as well as outsourcing for cost effective network operations.

### **WAVESTREAM High Power Amplifiers**

The Wavestream family of next generation solid-state power amplifiers and BUCs, power mission-critical satellite communications systems for a variety of military, defense and broadcast satellite communications applications. Wavestream products are based on a patented Spatial advantEdge<sup>TM</sup> technology which provides efficient, high power output in smaller, lighter product packages suitable

for fixed and flyaway antenna systems. Each product is designed and tested over a range of frequency and temperature, and has a field-proven track record for performance and reliability in some of the most extreme environments.

### **RaySat On-the-Move Antenna Systems**

RaySat advanced and field proven low-profile antenna systems support satellite-on-the-move communication for defense, homeland security, emergency response, search and rescue missions and digital news service. Compact, aerodynamic and vehicle-mounted, RaySat discreet mobile antennas provide always-on two-way broadband delivering mission-critical data, voice and video for secure, real-

time information flow. The RaySat family of antennas also includes one-way antennas enable live mobile satellite TV in a variety of vehicles including trains, buses and luxury vans.

### **World-Class Support and Service**

With 22 sales and service offices worldwide, Gilat's strong global footprint facilitates rapid network deployments. Advanced network operation centers monitor customer networks to provide constant connectivity. Local support offices and centralized supply facilities ensure prompt, reliable customer training, maintenance and support - anywhere, anytime.

#### **Sample list of Gilat's extensive and diverse customer base:**

Angola Telecom	Dollar General, USA	L3, USA	Russian Electric Facility, FSK
Astel, Kazakhstan	Elektra, Mexico	Ministry of Education, Russia	Russian Post
AT&T, USA	Embratel, Brazil	NBN, Australia	SES SBBS, Europe
Bharti, India	ethio telecom, Ethiopia	O3b, Worldwide	Sibirtelecom, Russia
BT, Brazil	Gateway Communications, Belgium	Optus, Australia	Singnalhorn, Europe
China Unicom	Globalsat, Mexico	Orange Business Services, France	Star One, Brazil
Comsat, Brazil	HCL Comnet, India	Petrobras, Brazil	Tatanet, India
Cotas, Bolivia	Hispasat, Spain	Portugal Telecom	Telecom, Namibia
DCC, Nigeria	KazakhTelecom	RTCOMM, Russia	Telefonica, LATAM



*SkyEdge II VSAT Terminals*



*MLT-1000 Satellite Modem*



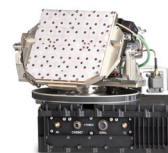
*RaySat SR-5000*



*Wavestream BUCs*



*SatTrooper Manpack*



*Integrated UAV System*

GILAT-AT-A-GLANCE-B-002



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