

Technical Support for the Global Aviation Industry



Contents

- Our Vision
- Our Values
- Company Profile
- Capabilities and Projects
- Our Competitive Advantage
- Worldwide Customer Base
- Global Assignments
- Indaer Services
- Our Marketing and Customer Support Team





Our Vision

"INDAER will grow to be a dominant global supplier of full life-cycle technical solutions for narrow-body and regional aircraft operators and leasing companies."



Our Values

At INDAER we have a corporate culture that embodies values to which all employees, directors and shareholders are committed. These values define the ways in which we relate to customers and other stakeholders; the types of business opportunities we pursue; and the expectations that customers, employees and shareholders have of us.

We are a **customer-centric** organization, striving to understand and exceed customer expectations.

We are an **ethical** company.

We never compromise on quality.

We are a **reliable** supplier.

We build **exciting**, **challenging careers** in a friendly, professional, non-discriminatory environment.





Company Profile

Industrial Aeronáutica S.A., "INDAER" a company created in Colombia in 2002 by a team of aerospace engineers to provide technical services to the aeronautical community.

Today INDAER's engineers, technicians, systems analysts and support staff offer a range of consulting, engineering and MRO services. The company also offers airframe heavy maintenance and aircraft refurbishment in partnership with AvCraft Support Services. Together, we are building on our enviable reputation for technical competency, flexibility and cost-effectiveness.

INDAER is unique because it can provide full life-cycle turnkey technical solutions for airlines and leasing companies, including aircraft appraisal, induction, in-service maintenance and engineering and asset disposal.

INDAER teams have worked in 23 different countries in North, Central and South America, Europe, Asia and Africa.

INDAER's customer market base includes:

- •Five of the ten largest global commercial aircraft leasing companies, the largest regional turboprop leasing company and other leasing companies in the US, Europe, Latin America and Russia;
- Twenty two operators in nine countries; and
- •Eight government organizations in North America, Latin America and Europe.





Capabilities and Projects

Aircraft Life Cycle

Aircraft Interim

Acquisition **Airline Operation** Evaluation & Airframe Heavy Line Selection of Contracts Certification Planning Maintenance Maintenance **Process** Aircraft Component In-Service Maintenance Program Control Administration Airworthiness

Optimization

Ground Support

Exit

Management of Aircraft Disposal Lease Returns and Recycling

Disposal

Aircraft Refurbishments

> Inventory Disposals

Aircraft Redelivery





Our Competitive Advantage

INDAER offers a unique combination of technical expertise, flexibility and responsiveness. Our strengths include:

- A multidisciplinary team that combines experience in program management, aerospace engineering and planning, maintenance and logistics;
- Broad capabilities that span the full life cycle of commercial aircraft operations;
- An unparalleled understanding of technical management at start-up operators, regional airlines and major carriers;
- A global company uniquely positioned to support assignments anywhere in the world, bringing strong experience in different cultural settings, particularly in emerging markets;
- A commitment to customer service, displayed in our flexibility, responsiveness and turnaround times; and
- Passion, ethics and humanity.



Worldwide Customer Base

NORTH AMERICA

AerCap Aviation Solutions

AirCastle

Airclaims

Arrow Air

Barfield/Sabena Technic

CIT Aerospace

CTC Aviation Services

DynCorp

Magellan Group

Skymart

Sundowner Group

US State Department

Volvo Aero

COLOMBIA

Viva Colombia

ADA

Copa Colombia

Avianca

Colombian Air Force

Colombian National Police

Satena

15 Others

EUROPE

AerCap Aviation Solutions

ATR

CIT Aerospace

Magellan Air

Nordic Aviation Capital

Pembroke Aviation

Willis Lease Finance

STNA

UTair Ukraine

Russia and CIS States

Volga Aviaexpress

Utair Aviation

INDIA

Air Deccan/Kingfisher Airlines

LATIN AMERICA & CARRIBEAN

AeroCaribbean

Aerogaviota

Air Antilles Express

TACA Regional

Conviasa

COOPESA

COPA

Dutch Antilles Express

ECASA

LAN Airlines

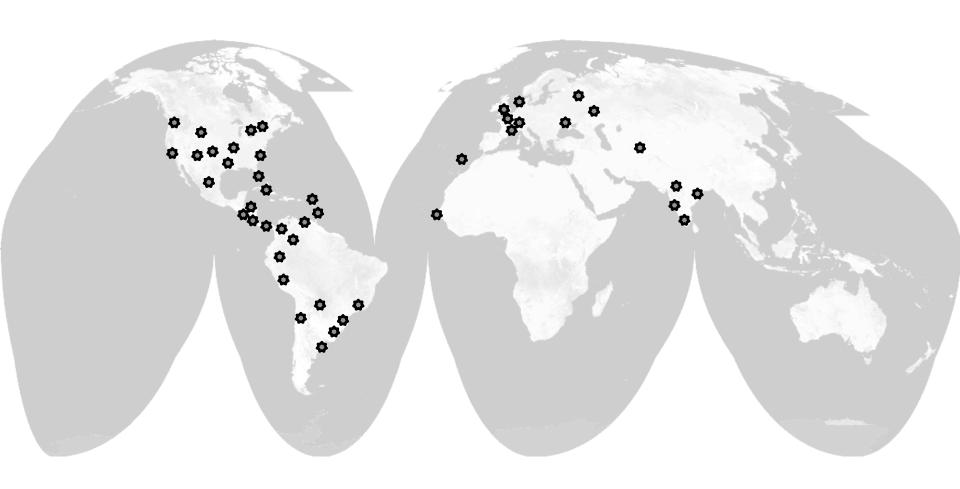
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Global Assignments







INDAER Services

- Airlines certification
- Aircraft acceptance
- <u>Technical Audits / Aircraft interim inspections</u>
- Heavy Maintenance Oversight
- ATR Heavy Maintenance
- Structural Repairs
- Aircraft Simulators
- Aircraft Dismantling
- Maintenance Docks





Airline Certification process



VivaColombia, contracted Indaer to assist during the certification process in Colombia including Contracts advisory services, aircraft inspection and acceptance and Entry Into Service (EIS) Management.





Aircraft Acceptance & Heavy Maintenance Oversight

Avianca, contracted INDAER to assist during the acceptance of A318 / A319 / A320 fleet and during the Heavy Maintenance Checks execution in Miami, Rome and Costa Rica







Technical Audits



Denmark-based NAC has contracted INDAER to perform the reception of 21 ex American Eagle ATR72 aircraft in San Juan de Puerto Rico.

Currently we are performing an in depth records review of four of these A/C.





Technical Audits

Dublin-based Pembroke has contracted INDAER to perform annual B737 aircraft inspections.

Other lessors have engaged Indaer to perform records reviews, aircraft inspections and operator audits in North and South America, Europe, Africa and Central Asia and to provide technical assistance for lease returns and deliveries.

Our experience spans Boeing and Airbus narrow bodies and wide bodies and ATR, Bombardier, Dornier and Fokker regional jets and turboprops.







Heavy Maintenance Oversight

LAN Airlines has contracted INDAER to provide oversight of its 2009/2010/2011 Airbus and Boeing heavy maintenance outsourcing programs, which include more than 100 heavy checks and 14 Boeing 767 winglet installations.

The maintenance work is performed at TAM and Mexicana (Airbus A319/A320), Delta TechOps (Boeing 767) and Lufthansa Technic Philippines (A340).

LAN estimates Indaer has reduced its costs by \$60,000 per check.

"It gives me great pleasure to report the decision to contract Indaer for our heavy maintenance oversight was the correct one. We want to both thank you and congratulate you for your professional work."

Patricio Marchant Gonzalez LAN Airlines







Heavy Maintenance Oversight

OceanAir - Avianca Brazil has contracted INDAER to provide oversight of its F100 fleet heavy maintenance outsourcing program which include 'C" Checks at Avianca facilities in Bogota.





ATR 42 Heavy Maintenance

Air Antilles Express contracted INDAER to perform an ATR 42 heavy check in February 2010.

The work was accomplished in Myrtle Beach, SC, where we perform heavy maintenance in a joint venture with AvCraft Support Services.

Project oversight was provided using Indaer's proprietary Heavy Maintenance Management System.

"Indaer exceeded my expectations.
They are professional, productive and very knowledgeable about the ATR. We see this in the quality of the work performed on our aircraft, which was completed on time and on budget.
Indaer offered a level of transparency and professionalism I have never seen in any other MRO."

Jean-Phillipe Coudrat
Air Antilles Express







Example: Heavy Maintenance Oversight Portal



Structural Repairs

After a Dornier 328 overran the runway on landing, ripping off the nose landing gear, Colombian regional airline Satena contracted INDAER to manage the repairs.

We performed a structural damage evaluation, designed a repair, prepared the Engineering Order and restored the aircraft, including repairing the forward fuselage structure and aft nose wheel well.











Cabin Training Simulators



Aircraft Cabin Training Simulator based on Airbus A320 cabin which provide a realistic environment for in-flight service, safety procedures and evacuation training of cabin crew.

Other aircraft types (Boeing, EMB, ATR) can be manufactured following customer requirements.



Aircraft Dismantling

Several Miami-based aircraft parts dealers contracted INDAER to perform aircraft dismantling.

Rotables removal, parts identification in accordance with applicable IPC, parts packing and export shipping is normally included in the work scope.









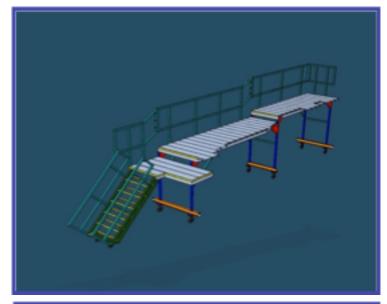
Maintenance Docks

DynCorp needed a new docking system for its UH60 helicopter maintenance program.

We designed a portable system that is more robust and weighs substantially less than other alternatives and can be easily transported by truck or by air.

We manufactured and delivered the prototype system on time and on budget.

DynCorp has placed follow-up orders and the system has now also been selected by the Colombian Air Force and National Police and the US State Department.











Our Marketing and Technical Support Team



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