

AAR Overview

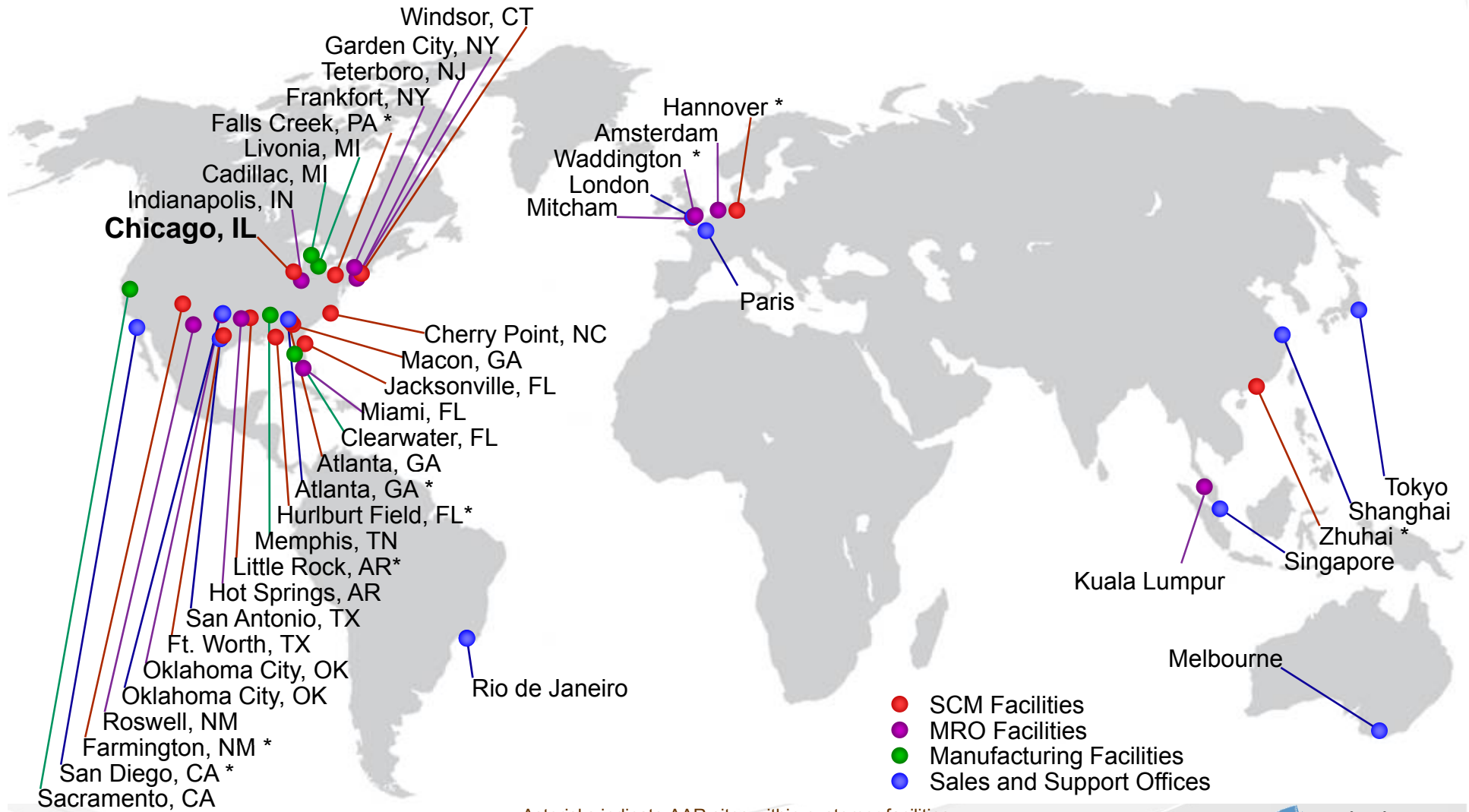
- ▶ 57 years as market leader
- ▶ NYSE: AIR
- ▶ 6,000 employees strong
- ▶ Over 3,000 customers worldwide
- ▶ FAA, EASA and CAA Certified
(where applicable)
- ▶ ISO 9001-2000 registered
(where applicable)
- ▶ AS9100 manufacturing certified
(where applicable)
- ▶ Global presence
- ▶ Profitable 55 of 57 years in business



AAR World Headquarters in Wood Dale, Illinois

Only 2 CEOs in Company History

AAR Global Footprint



Asterisks indicate AAR sites within customer facilities



Serving the Worldwide Aviation Industry

Airlines

- ▶ Air France
- ▶ Air New Zealand
- ▶ Alaska Air Lines
- ▶ Alitalia
- ▶ American Airlines
- ▶ America West
- ▶ Asiana
- ▶ British Airways
- ▶ China Airlines
- ▶ Delta Air Lines
- ▶ Eva Airways
- ▶ JAL
- ▶ KLM
- ▶ Korean Air
- ▶ Lufthansa
- ▶ SAS
- ▶ Shanghai Airlines
- ▶ Singapore Airlines
- ▶ Southwest Airlines
- ▶ Tap Air Portugal
- ▶ United Airlines

OEMs/MROs

- ▶ Airbus
- ▶ Alenia
- ▶ Avio
- ▶ BAE Systems
- ▶ Bombardier
- ▶ Boeing
- ▶ EADS
- ▶ GE
- ▶ Gulfstream
- ▶ HAECO
- ▶ Hamilton Sundstrand
- ▶ Honeywell
- ▶ IHI
- ▶ L3 Communications
- ▶ Lockheed
- ▶ MTU
- ▶ Northrop Grumman
- ▶ Pratt & Whitney
- ▶ Sikorsky

Cargo

Carriers

- ▶ DHL
- ▶ FedEx
- ▶ UPS

Government

- ▶ Japanese Defense Agency
- ▶ UK Ministry of Defence
- ▶ US Department of Defense
- ▶ US Government
- ▶ United States Alliance

Aviation Supply Chain

- ▶ AAR provides high-quality aircraft and engine parts supporting a broad range of commercial, regional and military operators and offers a full range of related parts services including just-in-time delivery, parts exchange and end-to-end supply chain management programs.



Engine Parts Supply

- ▶ Largest independent supplier of aircraft engine components and inventory management
- ▶ Customized programs for
 - Parts supply
 - Inventory management
 - Scrap replacement
 - Just-in-time delivery
 - Repair & exchange
 - Onsite warehouse management
- ▶ Only FAA approved, fully traceable products used



Airframe Parts Supply & Repair

► Airframe parts material Services

- Aircraft check management
- Component exchange
- Excess/surplus disposal
- Integrated supply programs
- Inventory management
 - Forecasting
 - Planning
 - Provisioning
- Leasing
- Repair/warranty management
- Parts kitting
- Wholesale distributor of factory new parts to commercial, business and general aviation
 - Airframe, ducting, interiors and de-ice
 - Avionics
 - Battery, lighting, electrical
 - Instruments and fuel systems
 - Paints, chemicals & tapes
 - Power plant, filters, & ignition systems
 - Safety & emergency oxygen
 - Shop tools & ground support equipment
 - Wheels & brakes



Aircraft Components

▶ **Facilities in Amsterdam, New York & London**

▶ **Approved capability on over 6,000 different components**

- Avionics
- Instruments
- Gyros
- Electrical
- Pneumatics
- Hydraulics
- Mechanical
- Fuel
- Galley equipment



▶ **Complete range of services and support solutions**

- Guaranteed service levels
- Customer-tailored pricing
- Internal engineering and DER
- Inventory leasing and pooling
- On-site aircraft check support

▶ **Web-based customer access approval, order tracking and component status**

▶ **Major Airframe Capabilities:**

- Airbus 300, 310, 320 Family
- ATR 42, 72
- BAe146, RJ85
- Boeing 717, 727, 737, 737NG, 757, 767 and 747
- C-130
- CRJ 100, 200
- Dash 8
- EMB 120, ERJ 145
- F16
- Fokker 27,28, 50, 70 and 100
- MD80 Series
- Saab 340



A World-Class Company

- ▶ Committed to safety of flight
 - Perfect commercial aviation safety record
- ▶ Longevity & Strength
 - Successful track record of anticipating the needs of airlines and helping them to reduce costs while ensuring high levels of quality and service
 - Long-term growth and financial stability
- ▶ Broad range of products and services
 - One of the most comprehensive selections of support services in our industry
- ▶ Agile and Entrepreneurial
 - Empowered, qualified and talented workforce
 - Excellent labor relations
- ▶ Committed to building solid relationships with our customers **around the world** to help them achieve their business objectives

Quality • Experience • Accountability • Performance

Summary  **AAR**