



"Making the world a smaller place"

Kuwait and Gulf Link Holding K.S.C. (Closed)

P.O.Box: 24565 Safat 13106 Kuwait, Tel.: +965 1888 700 / +965 2224 0019, Fax: +965 2484 5926



WHO WE ARE

KGL Holding is a highly focused group of companies, with regional interests in Transportation, Logistics, and Supply Chain Management (SCM). The company commands a network of specialized business units that promote efficient and effective B2B and B2G Logistics related services to its customers in the Middle East.

Our SCM services are complemented by a range of Passenger Travel Management, Real Estate and other Support Services. We operate through a portfolio of highly integrated subsidiaries and affiliates to offer comprehensive services to our customers in the Middle East, Africa and beyond.

KGL Holding's expansion is based on a carefully planned corporate strategy that relies on its core competencies and sustainable growth plans.



OUR GROWING MARKETS

The global markets for KGL Holding's core business, outsourced Supply Chain Management (SCM), are estimated to be worth approximately (USD) \$450 billion per year and are growing at about 10% annually.

In the Middle East, this growth is even more impressive. Rapid economic and demographic growth is driving an increase in trade and consumption that is directly boosting local SCM industries. The emergence in the GCC of a giant industrial sector driven by governments and regional comparative advantages, such as low energy costs and relaxed employment laws, are fueling demand for outsourced SCM as suppliers strive to expand. Major government projects, estimated to be worth upwards of (USD) \$750 billion in the GCC over the next five years, in infrastructural and hydrocarbons, are expected to create tremendous opportunities in logistics, particularly in the project logistics sector.

KGL Holding is ideally positioned to take advantage of these growing SCM opportunities both regionally and globally.





OUR VISION

KGL Holding seeks to become the leading Supply Chain Management (SCM) provider in the Middle East, North Africa and emerging markets by capitalizing on our portfolio of strong operating companies in the diverse industries of SCM.













TRANSPORTATION



KGL Transportation Company (KGL TC), a subsidiary of KGL Holding, was established in 2005, inheriting over 40 years of its experience and background from Kuwait and Gulf Link Transport Company (KGL). Since its inception, KGL TC has been the land transportation component of the Supply Chain Management model at KGL Holding. The company is headquartered in Kuwait with branch offices and operations in GCC and Iraq.

KGL TC provides safe, professional and timely delivery of manufactured goods, consumables, bulk liquids, petroleum, chemicals, raw materials, project cargos, wide loads and heavy equipment within Kuwait, Iraq and the GCC region. In order to fulfill these services, KGL TC is equipped with a state-of-the-art fleet of low beds, flatbeds, and heavy equipment trailers. In addition, the company augments these pieces of equipment with refrigerated trailers, tippers, cranes, as well as fuel and water tankers.

KGL TC also possesses an internal qualified technical arm to ensure its own fleet of 5000+ heavy assets, as well as those of their clients, are safely operating on the road. To better meet their customers' requirements, increase efficiency, and improve effectiveness of the services provided, KGL TC utilizes the highest standards of technology, including the "Fleet Management System," enabling customers to track their assets. This use of technology has enabled KGL TC to maintain customer loyalty and attain new customers with advanced service requirements, such as the U.S. Armed Forces, British Armed Forces, Kellogg Brown & Root (KBR) and DynCorp.



TRANSPORTATION... LOGISTICS... PORTS INTERNATIONAL... SHIPPING



LOGISTICS



KGL Logistics, an affiliate of KGL Holding, was established in 2005, inheriting over 40 years of logistics experience from Kuwait and Gulf Link Transport Company (KGL). The company has grown to become a key player in the Logistics market in the region, having its headquarters in Kuwait with branch operations in Egypt, Oatar, and the UAE.

KGL Logistics provides quality, cost-competitive Supply Chain services; specializing in warehousing, freight forwarding (FF), and stevedoring. The warehousing services at KGL Logistics provide second party (2PL), third party (3PL), and since 2008, fourth party logistics (4PL), a service that enables KGL Logistics, through a highly experienced team and specialized technology, to manage clients' warehouses and inventory at the clients' storage facilities.

Freight forwarding involves air, sea, and land transport which also includes the application of customs clearance and cargo insurance. A key to the success of the FF practice is the international network of business partners KGL Logistics endures, enabling the company to efficiently move goods around the globe. The stevedoring function within KGL Logistics prides itself through its establishment of strategic partnerships with port authorities and shipping lines locally in Kuwait, and regionally within the GCC.

Throughout all of its areas of business practices, KGL Logistics implements the highest standards of technology by applying state-of-the-art Warehouse Management Solutions. This enables the company to be cost effective and efficient, and most importantly, provide high quality services to its clients.





PORTS



KGL Ports International (KGL PI), an affiliate of KGL Holding, was established in 2004, inheriting over 40 years of experience from Kuwait and Gulf Link Transport Company (KGL). Today, KGL PI is considered as the terminal manager and operating arm of the group. The company is headquartered in Kuwait, and has running operations within the UAE and Egypt.

KGL PI's core business covers the development, operations, and management of container terminals and Roll-On-Roll-Off (RORO) operations. Within the region, KGL PI manages and operates the terminal at Shuaiba Port. The company has also designed, constructed, operated and managed the container terminal at Saqer Port in the Emirate of Ras Al Khaimah, UAE, providing its clients within this region with a further option for a port destination. In Egypt, KGL PI, through its partnership with shipping lines and the Damietta Port Authority (DPA), is in the final stages of constructing a major container terminal within Damietta, Egypt.

With the aim to provide high quality services to its clients, KGL PI adopts the highest and most advanced technology systems allowing the company to accommodate the most recent and advanced requirements within its operations in terms of optimization. This technology also allows the company to interlink with other major ports in the region and provides an added advantage in terms of reporting and providing services to its customers.



1



GOVERNMENT PROGRAMS

The Government Programs Division was established in 2008 as a means to further enhance and develop KGL Holding's comprehensive Supply Chain Management (SCM) service offerings to the US Government and Allied Forces in the region. This Division manifests itself as the strategic integration facilitator for all of KGL Holding's SCM services.

The Government Programs team brings together all stakeholders, both internal and external, to ensure professional and timely service delivery to its customers. Additionally, this Division will identify and qualify potential external partners to ensure the best possible combination of resources is offered to the US Government and Allied Forces for their myriad requirements.

KGL Holding offers a variety of existing services to the US Government and Allied Forces, through collaborative efforts as a major subcontractor to prime contractors such as KBR, DynCorp, DHL and VSE, and as a major prime contractor to different branches of the Armed Forces, such as US Air Force, US Army Corps of Engineers, US Army and British Army.

Whether sustainment or contingency, the KGL Holding's Government Programs Division is committed to providing its customers with the most comprehensive, professional and cost effective operational solutions for the most challenging environments.

CORPORATE VALUES

Teamwork

We accomplish goals and objectives through the power of working together.

Transparency

We believe in nurturing a transparent culture where people are free to speak candidly and encouraged to communicate in a clear and focused manner to foster more effective decision-making. We believe that sharing information will lead to clear direction.

Respect

We believe that the positive spirit of an organization is a reflection of the respect that its employees have for each other and for the company.

Ownership

We believe that the credibility and reputation of a company is a result of the actions of its employees. We believe that employees should take pride and responsibility for their work, and also cherish the ability to work as a part of our strong team.

Boundary-less

We believe that there are no boundaries when it comes to thinking at KGL Holding. Employees are encouraged to be innovative and to think "outside of the box." Our employees are active partners in our efforts to develop the creative strategic thinking necessary to overcome obstacles and apply solutions.



Adjacent Business

Our Supply Chain Management services are complemented by a range of Passenger Travel Management, Real Estate and other Support Services.













PASSENGER TRANSPORT SERVICES



KGL Passenger Transport Services (KGL PTS), a subsidiary of KGL Holding, was established in 2005. Being the centerpiece of KGL Holding's Passenger Transport Management sector, the company has matured into one of the leading multi-model passenger travel solution companies within Kuwait, offering various means of transportation to suit the customers' requirements, both publicly and commercially. KGL PTS is headquartered in Kuwait, with operations within Sharjah and Abu Dhabi, the United Arab Emirates (UAE).

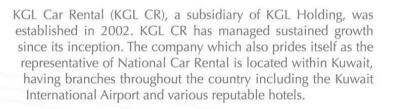
KGL PTS' core business includes the transport of passengers through buses (covering local and international lines), as well as the private taxi and limousine operations. Being a customer-centric company, KGL PTS is committed to offering safe, reliable, and cost-effective travel experiences for its customers through its diversified fleet.

KGL PTS provides its services in Kuwait as well as within Abu Dhabi and Sharjah, UAE. In Sharjah, KGL PTS was awarded the Government Public Transportation contract, surpassing 27 other world renowned bidders, through its extensive experience in the region, understanding local requirements and providing high quality and diversified lines of services.









KGL CR's core business practice includes renting and leasing of vehicles to both commercial, corporate and government clients within the State of Kuwait, such as Kuwait Oil Company (KOC) and Kuwait University (KU). With approximately 10% market share in a highly competitive market, KGL CR is positioning itself to continue its growth within Kuwait and is seeking opportunities to expand regionally in the future.

REAL ESTATE SERVICES



KGL Real Estate (KGL RE), a subsidiary of KGL Holding, was established in 2007. Following its inception, KGL RE has become a prime mover in planning and implementing all real estate activities in support of the Supply Chain Management (SCM) paradigm at KGL Holding. The company is headquartered in Kuwait, with operations covering the GCC and Egypt.

KGL RE's core business encompasses the investment, development, management of real estate projects and infrastructure, with a special emphasis on SCM related projects.

KGL RE specializes in developing assets including labor accommodation, warehouses, bus terminals, parking lots for trucks and other equipment, offices, as well as the entire spectrum of logistics parks and in investing in ports under development. In addition, KGL RE has recently broadened its regional exposure by investing in a newly developed Kuwaiti company, Zoud Real Estate, a "Shariaa" compliant company that will be taking over the majority of KGL RE's activities within the region.



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TRADING SERVICES



International Motors Company (IMC), a subsidiary of KGL Holding, was established in 1994. IMC distinguishes itself as the commercial trading services arm of KGL Holding and its group of subsidiaries and affiliates.

IMC's core business includes offering commercial and industrial procurement to both the KGL Holding group as well as the external market, covering the entire spectrum of procurement activities.

IMC represents and markets international brands and products within the local market, continuously meeting the growing demands. Among these brands are world renowned DAF and Brevini products, as well as others, ranging from heavy equipment items to smaller scale items. IMC looks to further diversify its product line by establishing key agreements with reputable product manufacturers, ensuring the continuous satisfaction of its client base.

16

IT SOLUTIONS

AXIS SOLUTIONS

Axis Solutions (AXIS), an affiliate of KGL Holding, was established in 2004. Initially launched as the IT Solutions arm for KGL Holding and its group of companies, AXIS has expanded and diversified its client base and is now a specialized integrated IT Solutions provider in Kuwait.

AXIS provides IT Solutions to three main industries: Supply Chain Management, Real Estate, and Banking. AXIS' dedicated, skilled, and power driven teams, whose core cultural values are based on respect, integrity and achievement, provide the operational competencies that have enabled AXIS to retain customers as well as expand their client base.

AXIS provides entities with specialized IT solutions including Enterprise Software Solutions (ESS), Enterprise Network Solutions (ENS), Enterprise Infrastructure Solutions (EIS), Location Based and Transportation Solutions, Financial and Payment Solutions (FPS), Managed Services Solutions, and a Project Management Office (specializing in the full management of IT projects). These solutions are tailor-made for each client and are geared toward improving the clients' business efficiency with the highest standards at the lowest cost.







Kuwait United Development (KUD), an affiliate of KGL Holding, was established in 2004. First initiated as the engineering arm for KGL Holding and its group of companies, KUD has expanded into becoming one of the leading construction management firms in Kuwait that is skilled in providing total project management solutions. The company is headquartered in Kuwait, with operations in Egypt, Jordan, the United Arab Emirates, the United Kingdom and the United States.

KUD's service offering are segregated into two sectors: the Project Management Services and the Individual Services. KUD's management approach is tailored to project needs with integrated, comprehensive and state-of-the-art project control tools to manage the critical issues of time, cost, scope, quality and safety. KUD's broad experience has gained altitude through diversified industries and clients including residential, educational, leisure, and ports (including renovation).

In terms of Project Management, KUD's team of specialized engineers provides specified project strategies, as well as pre-design, design, tender, construction and facilities management services.

The Individual Services arm of the business at KUD offers planning and scheduling, value engineering, claim management, cost engineering, contract administration and training services to its clients.



We are KGL Holding... making the world a smaller place.





BEST LOGISTICS
COMPANY
ITP Award



BEST THIRD PARTY
LOGISTICS SERVICE
PROVIDER
Middle East Logistics Award



TRACE CERTIFICATION

Anti-Bribery Compliance Solutions 2010 - 2011



CERTIFICATE OF APPRECIATION

Philippine Embassy 2009/2010



CERTIFICATE OF APPRECIATION

Foreign Service Nationals Association US Embassy- Kuwait 2008



CERTIFICATE OF

APPRECIATION

Naval Coastal Warfare Squadron



MEDAL OF HONOR
Kuwait Customs



MEDAL OF HONOR Kuwait Ports Authority 2007



MEDAL OF HONOR

Operation Enduring Freedom 2006



CERTIFICATE OF APPRECIATION

Military Surface Deployment and Distribution Command Southwest Asia 2007



CERTIFICATE OF
APPRECIATION
IAP Worldwide Services



LETTER OF
APPRECIATION
Japan Redeployment Support Unit



ISO CERTIFICATION

ISO 9001:2008 Quality Management Systems 2003 - Date



ISO CERTIFICATION

ISO 9001:2008 Quality Management Systems 2008 - Date



ISO CERTIFICATION

ISO 20000:2005 IT Service Management Systems 2008 - Date ISO 9001 Quality Management Systems 2008 - Date



CERTIFICATE OF APPRECIATION

OperationThanksgiving & Christmas Basket Drive 2003



CERTIFICATE OF APPRECIATION

217th Garrison Command 2003



CERTIFICATE OF APPRECIATION

Task Force 1-30 3rd Infantry Division (M) 1998



ISM CERTIFICATION

ISM Code International Safety Management 2009 - Date



CERTIFICATE OF APPRECIATION

US Army Central Command Area Support Group - Kuwait 1995

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MEET THE KGL HOLDING FAMILY



KGL TRANSPORTATION K.S.C.C.

PO Box 29804 Safat, 13159 Kuwait

Tel: +965 22246442 Fax: +965 22246449 www.kgltc.com



KGL PASSENGER TRANSPORT SERVICES KACC

PO Box 4883 Safat, 13049 Kuwait Tel: +965 24961500

Fax: +965 24928309 www.kglpts.com



KGL LOGISTICS K.S.C.C.

PO Box 4135 Safat 13042 Kuwait Tel: +965 1845455 / 1888700 Fax: +965 24926897

www.kgllogistics.com



KGL CAR RENTAL W.L.L.

PO Box 24565 Safat, 13106 Kuwait Tel: +965 24961522

Fax: +965 2492 8307



KGL INTERNATIONAL FOR PORTS. WAREHOUSING & TRANSPORT K.S.C.C.

PO.Box 42438 Shuwaikh, 70655 Kuwait

Tel: +965 22245155 Fax: +965 22245166 www.kglpi.com



KGL REAL ESTATE KS.C.C.

P.O.Box 24565 Safat, 13106 Kuwait

Tel: +965 1888700 Fax: +965 24845926



INTERNATIONAL MOTORS COMPANY K.S.C.C.

P.O.Box 4160 Safat, 13042 Kuwait

Tel: +965 22245153 Fax: +965 22245154 www.imc.com.kw



AXIS SOLUTIONS

AXIS SOLUTIONS K.S.C.C.

P.O.Box 64418 Shuwaikh B, 70455 Kuwait

Tel: +965 1820800, 22245151

Fax: +965 22245150 www.axis-solutions.com



KUWAIT LINITED DEVELOPMENT K.S.C.C.

P.O.Box 1373 Dasman, 15464 Kuwait Tel: +965 22549661

Fax: +965 22549667 www.kudg8.com