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Brazil

The Brazilian offset policy was established in December 27th 2002 with the Decree 764/MD.

The main purposes of the Brazilian offset policy are to:

- Promote & Increase Technological and Quality level of defence industry
- Fostering and strenghteness of MoD's interests sectors,
- Create conditions to the improvement of defence industries and it's technological basis in a way to increase work load;
- Grant defence industry competitiveness in the international market;
- Create Market Opportunities Abroad for Brazilian Goods & Services;
- Increase Opportunities for Specialized Labor;Gain of Hard Currency to provide technological and industrial ability in the MoD interest
- Enhance of nationalization and gradual independence from foreign market.



[For Further Information Press Here to Read EPICOS' Country Offset Report \(CORE\)](#)

Colombia



Offset is a relatively new concept in Colombia with the first fully official guidelines dating from July 2007. These guidelines give priority to projects that increase self-sufficiency and independence in maintenance, repair, and overhaul (MRO) for the purchased equipment and to projects that obtain industrial returns to strengthen strategic sectors (electronics and materials).

Not to forget that projects with social benefits are also part of the intents of the policy, but on a different level of concern.

During the first years of the offset policy implementation, Colombia intends to focus on gaining skills in the maintenance and repair of military equipment. In this context, transfer of advanced technologies will play a big role and will be given high priority. This will also lay the foundation for manufacturing parts and equipment of export quality. Future projects will tend towards co-production of military equipment.

In general the guidelines are fairly flexible with the offset authority generally being open to all value added proposals.

[For Further Information Press Here to Read EPICOS' Country Offset Report \(CORE\)](#)

Or

[Here to read the General Guidelines for implementing industrial and social cooperation agreements – offsets- relating to acquisition in the field of defence in Colombia](#)

Peru

compensation - Offset.

The Peruvian Ministry of Defence has lately issued offset guidelines. These guidelines will be utilised on all defence acquisitions from this point on. The guidelines are issued under the GENERAL DIRECTIVE No. -2010-MINDEF/SG/VRD.

The main purpose of the Peru offset legislation is to establish standards and procedures for conducting procurement and contracting for goods and services for National Defense in the foreign market, that include the establishment or require industrial and social

Additionally, through it Peru is trying to issue general guidelines to ensure transparency and efficiency of procurement and contracting of goods and services from foreign markets that take place in the Defense Sector, which in any case comply with operational requirements and maintain the operation of the allocated resources, generating returns through industrial and social compensation.

[Press Here to read First on Epicos Peru offset guidelines in English](#)



Epicos Project Opportunities



Epicos "Project Opportunities" provides a unique set of online tools enabling the structure, identification and implementation of comprehensive Offsets programs, through a searchable database. By introducing different offset projects and ideas proposed by local A&D industry it ensures the optimum cost for Prime Contractors and reassures that the priorities of local industry are fully met...

[For Further Information Press Here](#)

Design and development of advanced Medium-Altitude, Long-Endurance (MALE) UAV systems for scientific applications using composite material technology



A company with extensive experience in providing state of the art technological services and products for the aeronautical sector is proposing, in the frame of an offset program, the collaboration with an Aerospace & Defense company or technological institute for the design, development and manufacturing of advanced Medium Altitude Long Endurance (MALE) Unmanned Aerial Vehicles (UAV) systems using composite material technology and which will be used for scientific applications.

[For Further Information Contact our ICO Department](#)

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Provision of engineering services for the optimization of the structural design of new Unmanned Aerial Vehicle (UAV)



A company providing Engineering Design Services, as well as complete Project Management (turn-key projects) to the aerospace and automotive market is proposing, in the frame of an offset program, the cooperation with aerospace prime contractors for the provision of engineering services for the new Unmanned Aerial Vehicle (UAV) design structural optimization.

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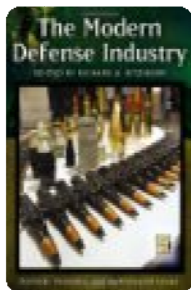


Economics of War and Peace: Economic, Legal, and Political Perspectives (Contributions to Conflict Management, Peace Economics and Development) (Contributions ... Management Peace Economics and Development), by Benjamin E. Goldsmith, Jurgen Brauer



The book includes a set of chapters primarily to investigate the link between economics and conflicts, spanning a wider area covering cross fertilization of disciplines and the role of law and institutions. The cross-disciplinary approach is necessary because some pure economists are presenting their findings in the area of politics and international relations. This important area of continuing research was the focus of an international conference held at the University of Sydney in June 2009 and these chapters are partly drawn from among the best contributions to that meeting. The book weaves together threads from a number of themes in current research including new theoretical perspectives on the economic foundations of peace, violence and war within countries, connections between international trade and inter-state conflict, and the role of legal/institutional factors in international and internal conflict.

The Modern Defense Industry: Political, Economic, and Technological Issues (Praeger Security International), by Richard A. Bitzinger



Whether it is guns and ammunition or multidimensional anti-terrorism systems, the defense industry is dynamic, complex, and ubiquitous. It is also mysterious, powerful, and controversial, involving thousands of players worldwide—from suppliers and producers to government and military procurers, this book is trying to explore, on a global scale, the various issues, concepts, problems, and controversies surrounding the rise of the modern defense industry. Unparalleled in its scope and insight, *The Modern Defense Industry* will prove invaluable to the industry's critics and champions alike. The phenomenon of a more-or-less permanent defense industry—especially one so wide in scale, breadth (air, sea, land, and space), technology, and geography—is still relatively new. Until now, its implications for politics, economics, and technology have not been adequately discussed in an authoritative, accessible format for scholars and researchers, business people, journalists, policymakers, and interested laymen.



Russian Navy to get fifth generation carrier fighter after 2020

MOSCOW September 28, (RIA Novosti) - The appearance of a fifth generation fighter in Russian naval aviation will not happen before 2020, the outgoing head of the air forces and air defense forces of the Russian Navy, Lt. General Valery Uvarov told RIA Novosti on Tuesday. Previously, representatives of the armed forces command and Defense Ministry had said a new naval fighter based on the Sukhoi T.50 design could enter service around 2016. "It's difficult to say when this aircraft will enter naval service. First it will go into service with the air force, and then be 'navalised.' To build a new aircraft from scratch costs huge money, it's irrational and not competent. Conditions might be suitable by 2020," he said. Uvarov stressed that any new naval fighter would enter service only following a competition in which other designs would participate, including from the MiG, Yakovlev and Sukhoi design bureaus. A new generation carrier fighter should enter service with the fleet not long before any new aircraft carrier on which it would be based, Uvarov said, so pilots would be ready. "The aircraft should come before a ship entering service, so pilots can train first on land, then on a special training area, then on deck," he said. He stressed that the service was still waiting to take delivery of the naval MiG-29K, which is being exported to India. "The first two MiG-29Ks will soon be purchased in order to carry out development of their functions," he said. "I think there should be two squadrons, that is 24 MiG-29Ks and one squadron of Su-33s." The Russian navy is currently reforming its structure, with naval air forces and naval air defense being merged into one branch. Lt. General Uvarov is leaving his post as commander of both branches.

Source: RIA Novosti

Su fighter hand-over ceremony held in Indonesia

MAKASSA/MOSCOW, September 27 (RIA Novosti) - The handover ceremony for three Su-30 MK fighters under a 2007 Russia-Indonesia deal was held at an air base in southern Indonesia on Monday. The \$300 million contract signed in August 2007 stipulated the delivery of six Su-30MK fighter planes. Three aircraft were delivered in 2009, while the other three were handed over earlier this month. "The hand-over of another three Su fighters is further evidence of the successful development of military and technical ties between our country and Indonesia," Russian Ambassador to Indonesia Alexander Ivanov said at the ceremony in South Sulawesi. Indonesia plans to buy another six Su fighters from Russia, Indonesian Air Force chief Marshal Imam Sufaat said earlier this month.

Source: RIA Novosti

Boeing, Air China Announce Order for Boeing 777s

SEATTLE, Sept. 27 /PRNewswire/ -- Boeing (NYSE: BA) and Air China today announced an order for four 777-300ERs (Extended Range), which have a total average list price value of \$1.1 billion at current list prices.

"This is a great day in the history of our long and enduring partnership with Air China," said Marlin Dailey, vice president of Sales & Marketing for Boeing Commercial Airplanes. "Today's order of 777s also underscores Air China's confidence in the world's most successful twin-engine, long-haul airplane."

Air China, the flag carrier of the People's Republic of China, will use the airplanes to expand its international routes.

"The 777-300ER will be the backbone of our long-haul international fleet," said Fan Cheng, vice president of Air China. "The airplane's high efficiency and performance features will enable Air China to launch more direct long-haul routes to meet the increasing demand of our passengers."

The Boeing 777 is the world's most successful twin-engine, long-haul airplane. The 777-300ER extends the 777 family's span of capabilities, bringing twin-engine efficiency and reliability to the long-range market. The airplane carries 365 passengers up to 7,930 nautical miles (14,685 km).

Boeing incorporated several performance enhancements for the 777-300ER, extending its range and payload capabilities. Excellent performance during flight-testing, combined with engine efficiency improvements and design changes that reduce drag and airplane weight, contributed to the increased capability.

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Source: Epicos, Boeing

Ukraine hopes to build trade fleet jointly with Russia

KIEV, September 28 (RIA Novosti) - Ukraine wants to rebuild its trade fleet jointly with Russia, Prime Minister Mykola Azarov told journalists on Tuesday. "We are ready to work together with Russia. We propose our partners to jointly rebuild our trade fleets - Russian and Ukrainian," he said. The minister added that Ukraine's shipbuilding industry was currently experiencing "certain difficulties." Ukraine's transportation ministry earlier said Moscow may simplify the permission procedure for Ukrainian cargo vessels wishing to navigate Russian waterways. The deal, which would allow Ukrainian ships easy access to Russia's major Don and Volga rivers via the Sea of Azov, is expected to be finalized in late October.

Source: RIA Novosti

NATO secretary general to visit Georgia this week

TBILISI, September 27 (RIA Novosti) - NATO Secretary General Anders Fogh Rasmussen will pay an official visit to Georgia on Thursday to discuss cooperation issues, Georgian deputy foreign minister Nino Kalandadze said on Monday. Rasmussen is due to meet with President Mikheil Saakashvili, Prime Minister Nikoloz Gilauri, Foreign Minister Grigol Vashadze and parliamentary speaker David Bakradze. Talks will focus on issues of bilateral interest which emerged during the meeting of the NATO-Georgia Commission (NGC) held in June, Kalandadze said. NATO and Georgia established the commission in September 2008, to oversee the organization's assistance to Georgia following the August conflict between Tbilisi and Moscow over South Ossetia, and to oversee Georgia's drive to join the military alliance. "It is important that... we will have an opportunity to formalize all those tricky and important issues with the secretary general," she said, adding that accession to NATO remains a priority in her country's foreign policy. Georgia has long been pursuing NATO membership, but its bid was turned down due to pressure from Germany and France at a 2008 NATO summit in Bucharest. However, NATO has stated that the country will join at an unspecified date in the future.

Source: RIA Novosti