

NIDV Regional session onsite at Prosystems

The 4th Regional Session of the Dutch Defence and Security-related Industry (NIDV) and the Director Defence Material Organisation (D-DMO) took place on 31 January 2018, this time at PROSYSTEMS in Purmerend.



These regional sessions started in 2016 with the aim of increasing familiarity among the leadership of the Defence Material Organisation (DMO) with around eight NIDV/SME companies. In addition to Vice Admiral A.J. de Waard director DMO, DMO director Procurement (Hans Dussel) and DMO Director of Weapon Systems and Logistic Agencies (Air Commodore Danny Traas) were also present. The participating companies were TSS International, CityGIS, Dael, Delft Dynamics, DIKW Intelligence, NCIM Group and SIM-CI.

The scope has since been expanded with introductions to representatives from the Netherlands Police Force, the ministry of Economic Affairs & Climate Policy/Military Production Commissariat (MINEZ/ CMP), NIDV/NATO expert and in this case, also the respective C2TP platform.

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Alongside the comprehensive presentation by D-DMO, focused one-on-one discussions were then held with D-DMO and their team, Netherlands Police, MINEZ/CMP and NIDV/NATO expert. Guided tours were also held by the guest company Prosystems & Beyond Reality in which attention was given to the extensive multimedia facilities and related projects.

For information contact Rob van Dort, r.vandort@nidv.eu.

Europe Day – 6 April, Utrecht

2017 was an important year for European defence partnership. In December, the Council set out its position for 2019 and 2020 for the *European Defence Industrial Development Programme* (EDIDP) which is an important advance in the creation of the European Defence Fund. Earlier in 2017, a start was made on the research part of the European Defence Fund, the *Preparatory Action for Defence Research* (PADR), and the first projects are already underway. Lastly, the majority of the EU member states resolved to commit to a far-reaching and ambitious defence partnership under Permanent Structured Cooperation (PESCO). In brief, a lot is happening in the EU, and this will provide many opportunities for both the ministry of Defence and the Netherlands' defence and security industry.

In order for the new European initiatives to be a success, we need to move from theory to practice. That is why it is important that the entire defence ecosystem works together in the best possible manner. During the negotiations on the Council position about the industrial development programme, the ministry of Defence and the ministry of Economic Affairs and Climate Policy informed and consulted various stakeholders in the Netherlands. The time has now come to extend this. For this reason, NIDV, together with the ministries of Defence and Economic Affairs and Climate Policy and the Netherlands Enterprise Agency is organising a Europe Day on 6 April 2018 in Utrecht. The aim of this Europe Day is to provide stakeholders with information about the developments in Europe, so that the Netherlands' defence and security industry is able to effectively anticipate the future. It will provide the most specific information possible about what companies need to do to be allowed to compete for parts of these programmes. An announcement with a programme will follow shortly.

For more information, please contact: Gerlof de Wilde, g.dewilde@nidv.eu and John Jansen, j.jansen@nidv.eu.

Akerboom: Digitisation of Security is a top priority

The gains achieved in recent years by the police in the physical domain should not be undone by unseen criminality in the digital world, according to Commissioner of The Netherlands Police Akerboom.



Foto: Politie

That is why it is important to recognise that the government can only make a limited contribution to a safe digital infrastructure. The police need to work with all relevant public and private parties. Parties should share information with each other and everyone should be willing to deploy their instruments in the national interest, said Akerboom.

In his view, there is a need for greater flexibility in the relationship between expenditure on personnel and resources that is currently set in the budget. He would like to relax this fixed relationship.

Smart interventions are being developed with citizens and companies which allow the approach to become really effective. There are already several examples of successful public-private partnerships: the Electronic Crimes Taskforce (ECTF) in which the Netherlands Police, the Public Prosecution Service, major banks and the Payment Association (Betaalvereniging) are working together. In the past, a large number of arrests have been made with the actions of the ECTF.

Recently, a successful partnership with the security firms Kaspersky Labs and Intel Security was started involving ransomware attacks. More and more companies are joining this initiative.

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Developments in the field of cybercrime move very quickly. According to Akerboom, unless systematic attention is given to cybersecurity and digitised criminality, it will be impossible to keep pace with this ever increasing threat. Our neighbouring countries have already made considerable investments in this area, and the Netherlands cannot lag behind.

For information contact Rob van Dort, r.vandort@nidv.eu.

Trade Fairs Abroad 2018

Many of the companies that are members of the NIDV have international ambitions. The NIDV recognises the international growth in both the Defence and Security markets and has drawn up the international programme for 2018.

Many of the activities will be held in conjunction with both the ministry of Defence and the ministry and Economic Affairs and Climate Policy. Representatives from these organisations have been closely involved with the preparation and implementation of the activities.

NIDV participants can now register to take part in the activities in the **2018 NIDV Trade Promotion programme** via office@nidv.eu.

The NIDV hopes that the programme provided will offer possibilities for participating companies. If you have any further questions or comments, we will be pleased to hear from you.

For more information please contact Peter Huis in 't Veld: p.huisintveld@nidv.eu.

NIDV Annual Meeting

On 11 April 2018 the NIDV annual meeting will take place at the Royal Netherlands Military Constabulary.

So as to be able to act more efficiently and effectively, the Netherlands National Tactical Command (LTC) of the Royal Netherlands Military Constabulary has been located at Camp New Amsterdam in Huis ter Heide since 2016.

The Royal Netherlands Military Constabulary monitors borders, protects people and buildings and is the police force of the army. The organisation also takes part in missions abroad.

At the annual meeting presentations will be held to address last year's report. Also future developments and NIDV activities will be discussed. Following lunch, participants will have the opportunity to converse with each other. The Royal Netherlands Military Constabulary also will conduct a challenging workshop and guided tours.

The meeting will conclude with a networking drinks gathering. As an NIDV participant, you will shortly receive an invitation to the annual meeting.

ABDO 2017 & GDPR information

The next ABDO (General Security Procedures for Defence Contracts) meeting will be held on 8 March.

The first information meetings about the new ABDO 2017 and GDPR (European General Data Protection Regulation) were held in early November.

Around 40 representatives of NIDV participants watched presentations by the Industrial Security Agency (Bureau Industrieveiligheid) on the background of the ABDO 2017, changes to the previous version of 2006 and the consequences for defence and industry. Further, Captain (ret.) Rob van Nuland addressed the practical aspects of introducing the ABDO in a company and in particular the importance of the classification indication list (R.A.L.).

Lieutenant Colonel (ret.) Fekke Bakker explained this new European privacy law in terms of the link between GDPR and ABDO 2017 which all companies and organisations in the EU will have to observe by 25 May 2018. Meeting the requirements of the ABDO largely also means meeting the requirements of the GDPR and thoroughly protecting trade secrets.

Many questions were asked and discussed during these meetings, both during the presentations and during the lunch and reception.

In view of the great interest for ABDO 2017 & GDPR, a new meeting has now been planned for 8 March in Soesterberg.

For information contact Rob van Dort, rob.vandort@nidv.eu

Defence symposium – ‘Anti-terrorism’

The ministry of Defence is organising an ‘Anti-terrorism’ symposium at the National Military museum in Soesterberg on Wednesday, 28 March 2018.

The title of the symposium is 'THE IMPROVISING ENEMY', with the subtitle, 'Countering the current and future threat'. The day will be devoted to *Improvised Threats* and the continued development of Improvised Devices. Irregular forces and terrorists are not only further expanding the scope of their operations, they are also using advanced techniques that they are copying or deploying unexpectedly in other ways which means that they constitute an unforeseen and also genuine threat.

The intention of the symposium is to strengthen collaboration between the ministry of Defence and other organisations such as the Netherlands Police, the National Coordinator for Security and Counterterrorism (NCTV), the Association of Netherlands Municipalities (VNG), the ministry of Foreign Affairs (BuZa), and the Netherlands Military Intelligence and Security Service (MIVD). The emphasis is on anticipation, in other words, making visible and disengaging terrorist networks early.

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Het Symposium Anti-terrorisme vindt plaats in het Nationaal Militair Museum in Soesterberg.

The Netherlands Defence and Security Industry (NL-DVI) has an important role to play here. For this reason, the ministry of Defence is giving the NL-DVI the opportunity throughout the day during this symposium in a separate pavilion next to the museum to demonstrate the latest technologies at no charge in areas including security, scanners, detection, sensors, and jamming, which are all naturally focused on anti-terrorism.

Workshops will be held in the museum throughout the day. These will be led by several interesting speakers.

You can find more information soon about the symposium on our website www.nidv.eu or by contacting Stefan Schaafsma, sj.schaafsma@nidv.eu.

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New NIDV-participants welcome!

NIDV had the honor to welcome a few new participants. We are looking forward to a good cooperation.

These are the new NIDV-participants since August 2017:

Sim-CI Holding

SIM-CI Resilient by Design, offers Critical Infrastructure owners and asset managers a cloud-based suite of asset and risk management solutions, spanning from high level strategic focus to day-to-day operations.

AAR Aircraft Component Services

AAR supports commercial aviation and government customers through two operating segments: Aviation Services and Expeditionary Services. AAR's Aviation Services include inventory management; parts supply; OEM parts distribution; aircraft maintenance, repair and overhaul; and component repair.

Q-TC Nederland B.V.

Q-TC Nederland BV was founded with a particularly innovative and inspirational vision – providing organizations with real-time insight into their overall end-to-end process supply chains.

MarkLogic Netherlands B.V.

Designed to integrate data from silos better, faster, and with less cost, MarkLogic can help you integrate data and build your 360-degree view up to four times faster than if using a traditional database.

Voith Turbo B.V.

Drive components and systems from Voith Turbo can be found in a wide variety of industries: oil and gas, mining and steel industries, rail and road transport sectors.

IHC Hytech B.V.

Royal IHC enables its customers to execute complex projects from sea level to ocean floor in the most challenging of maritime environments. They are a reliable supplier of innovative and efficient equipment, vessels and services for the offshore, dredging and wet mining markets.

T2-DOC B.V.

T2-Doc specializes in developing Technical Documentation and solving complex documentation problems.

3M Nederland B.V.

Serving customers in more than 200 countries around the world, 3M's 75,000 people use their expertise, technologies and global strength to lead in major markets including consumer and office; display and graphics; electronics and telecommunications; safety, security and protection services; health care; industrial and transportation.

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NEFAB Bijl B.V.

The Nefab Group is a global industrial packaging manufacturer specializing in complete packaging solutions that reduce their customers' total costs while minimizing environmental impact.

Hull Vane B.V.

The Hull Vane® is a patented energy saving and seakeeping device for medium-speed and fast displacement ships.

Aerospace Propulsion Products B.V.

Aerospace Propulsion Products B.V. (APP) develops and produces generators, which produce hot or cool gases and can be used for rocket motor ignition, starting a rocket engine turbo pump, expelling a powder for dust explosion suppression or fire extinguishing, providing pure nitrogen for inflation or fire extinguishing etc. etc.

Agenda NIDV 2018

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|---------------------|----------------------------------|----------------|
| 8 March | ABDO meeting | Soesterberg |
| 14 March | Masterclass European Procurement | The Hague |
| 23 March | NAVO Benelux Industry Day | Brussels |
| 28 March | Symposium 'Anti-terrorism' | Soest |
| 29 March | C2TP Day IT | tbd |
| 6 April | Europe Day | Utrecht |
| 11 April | NIDV Annual Assembly | Huis ter Heide |
| 25 April | International Participation Day | Hoofddorp |
| 15 May | Masterclass European Procurement | The Hague |
| 5 June | Masterclass European Procurement | The Hague |
| 3 July | NMC Annual Assembly | Wageningen |
| 25 September | Defence Project Day | Utrecht |
| 15 November | NIDV-Symposium | Rotterdam |

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